COMPANY FACT SHEET

2019

PRODUCTS THAT PEOPLE RELY ON EVERY DAY

- Largest integrated manufacturer and marketer of uncoated freesheet paper in North America
- Manufacturer of papergrade, fluff and specialty pulp
- Marketer and producer of high quality and innovative absorbent hygiene products
- Approximately 10,000 employees worldwide

STOCK SYMBOL: UFS (NYSE; TSX)

PULP & PAPER AND PERSONAL CARE FACILITIES

- 13 PULP & PAPER MILLS in North America
- 10 OFFSITE CONVERTING SITES in North America
- 6 PERSONAL CARE MANUFACTURING SITES in North America & Europe
  *Waco, TX expected to close Q3 2019

CORPORATE OFFICES & DIVISIONAL HEADQUARTERS

- FORT MILL, SOUTH CAROLINA (Corporate office and Pulp & Paper divisional headquarters)
- MONTREAL, QUEBEC (Corporate office)
- RALEIGH, NORTH CAROLINA (Personal Care divisional headquarters)

SALES IN 2018

- $5.5 BILLION (USD)
  - 82% PULP & PAPER
  - 18% PERSONAL CARE

SALES BY REGION

- PAPER
  - U.S. 82%
  - Canada 10%
  - Other 8%
- MARKET PULP
  - Other 58%
  - U.S. 39%
  - Canada 3%
- PERSONAL CARE
  - U.S. 50%
  - Europe 48%
  - Other 2%

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PULP & PAPER
- North American leader in uncoated paper
- 3 million tons of uncoated freesheet (UFS capacity)
- 1.8 million air dried metric tons (ADMT) of market pulp capacity
- Maker of trusted products and brands for leading businesses, manufacturers and retailers

COMMUNICATION PAPERS
Business, Commercial Printing, Converting and Publishing Papers
47% of 2018 Sales

MARKET PULP
Papergrade, Fluff and Specialty
22% of 2018 Sales

SPECIALTY PAPERS
Specialty and Packaging
13% of 2018 Sales

PERSONAL CARE
- 2.6 billion units of adult diapers shipped
- 1.8 billion units of infant diapers shipped
- Customers in over 50 countries
- Manufacturer of innovative partner-branded products

ADULT PRODUCTS
Briefs, Pads, Professional Care, Protective Underwear, Underpads
12% of 2018 Sales

INFANT PRODUCTS
Diapers, Training and Youth Pants, Bed Mats
5% of 2018 Sales

OTHER
Other Absorbency Products
1% of 2018 Sales

COMMUNITY INVESTMENT
Our community investments give preference to programs that promote literacy, health and wellness and sustainability.

Community Investment 2018
$2.5 MILLION

13,800+ hours contributed by our employees at Domtar-sponsored events in our communities

SUSTAINABILITY

ENERGY
72% Renewable energy used in our pulp & paper mills
INDUSTRY AVERAGE: 67%

SAFETY
57% Reduction in recordable safety incidents
SINCE 2008

WASTE
36% Less waste sent to landfills from pulp & paper mills
SINCE 2013

ENVIRONMENT
18% Reduction in greenhouse gas emissions at pulp & paper mills
SINCE 2010