COMPANY FACT SHEET
2018

PRODUCTS THAT PEOPLE RELY ON EVERY DAY

- Largest integrated manufacturer and marketer of uncoated freesheet paper in North America
- Manufacturer of papergrade, fluff and specialty pulp
- Marketer and producer of high quality and innovative absorbent hygiene products
- Approximately 10,000 employees worldwide

STOCK SYMBOL: UFS (NYSE; TSX)

PULP & PAPER AND PERSONAL CARE FACILITIES

PULP & PAPER MILLS in North America: 13
CONVERTING SITES in North America: 10
PERSONAL CARE MANUFACTURING SITES in North America & Europe: 6

CORPORATE OFFICES & DIVISIONAL HEADQUARTERS

FORT MILL, SOUTH CAROLINA (Corporate office and Pulp & Paper divisional headquarters)
MONTREAL, QUEBEC (Corporate office)
RALEIGH, NORTH CAROLINA (Personal Care divisional headquarters)

SALES IN 2017

$5.1 BILLION (USD)
81% PULP & PAPER
19% PERSONAL CARE

SALES BY REGION

PAPER
- U.S. 81%
- Canada 13%
- Other 6%

MARKET PULP
- Other 57%
- U.S. 40%
- Canada 6%

PERSONAL CARE
- U.S. 52%
- Europe 45%
- Other 3%

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PULP & PAPER
- North American leader in uncoated paper
- 3 million tons of uncoated freesheet (UFS capacity)
- Maker of trusted products and brands for leading businesses, manufacturers and retailers

COMMUNICATION PAPERS
Business, Commercial Printing, Converting and Publishing Papers 46% OF 2017 SALES

MARKET PULP
Papercrade, Fluff and Specialty 22% OF 2017 SALES

SPECIALTY PAPERS
Specialty and Packaging 13% OF 2017 SALES

PERSONAL CARE
- 2.3 billion units of adult diapers shipped
- 2.3 billion units of infant diapers shipped
- Customers in over 50 countries
- Manufacturer of innovative partner-branded products

ADULT PRODUCTS
Briefs, Pads, Professional Care, Protective Underwear, Underpads 12% OF 2017 SALES

INFANT PRODUCTS
Diapers, Training and Youth Pants, Bed Mats 6% OF 2017 SALES

OTHER
Other Absorbency Products 1% OF 2017 SALES

COMMUNITY INVESTMENT
Volunteers contributed more than 8,000 hours in 2017 to promote sustainable business practices focusing on our customers, employees, company and community.

COMMUNITY INVESTMENT 2017
- Other 24%
- Sustainability 16%
- United Way 18%
- Disaster Relief 9%
- Health & Wellness 17%
- Literacy 16%

SUSTAINABILITY

ENERGY
75%
Renewable energy used in our pulp & paper mills
INDUSTRY AVERAGE: 67%

SAFETY
55%
Reduction in recordable safety incidents SINCE 2008

WASTE
36%
Less waste sent to landfills from pulp & paper mills SINCE 2013

ENVIRONMENT
18%
Reduction in greenhouse gas emissions at pulp & paper mills SINCE 2010