

STAKEHOLDER ENGAGEMENT

Engaging with stakeholders is critical to helping Domtar unlock the power of better ideas and continuously improve. In the table below, we highlight some of the more common ways with which we engage stakeholders and the frequency of that engagement.

COMMUNITIES	
Types of Engagement	Frequency of Engagement
Volunteering, leadership and financial support of community events	Continuous
Open house events to our facilities for community members, school groups, etc.	Periodic
Philanthropy/community investments	Annual and Periodic
Community advisory councils	Ongoing

CUSTOMERS	
Types of Engagement	Frequency of Engagement
One-on-one meetings	Regular to Periodic
Formal collaborations	Ongoing
Customer surveys	Continuous
Tradeshows and conferences	Periodic

EMPLOYEES	
Types of Engagement	Frequency of Engagement
One-on-one meetings	Continuous
Training and development	Periodic
Company newsletters, websites and blogs	Regular and periodic
Town halls	Periodic
Performance review discussions	Semi-annual
Campus recruitment events	Periodic
New employee orientation	Upon hire
Employee engagement survey	Annual

STAKEHOLDER ENGAGEMENT

GOVERNMENT	
Types of Engagement	Frequency of Engagement
One-on-one meetings with representatives and agencies	Periodic
Follow emerging regulations and advocate as appropriate	Continuous
Participation on rulemaking advisory committees	Periodic
Provide testimony and file public comments	Periodic
Participation on committees and in leadership roles in a number of association and advocacy organizations	Continuous
One-on-one meetings with representatives and agencies	Periodic

INVESTORS	
Types of Engagement	Frequency of Engagement
One-on-one meetings	Regular
Earnings calls	Quarterly
Investor conferences and analyst meetings	Periodic
Shareholder meeting	Annual
One-on-one meetings	Regular
Earnings calls	Quarterly

NGOS (ENVIRONMENTAL AND HEALTH GROUPS, ACADEMIA, ETC.)	
Types of Engagement	Frequency of Engagement
One-on-one meetings	Periodic
Partnerships and collaborations	Continuous

SUPPLIERS	
Types of Engagement	Frequency of Engagement
One-on-one meetings	Continuous
Industry meetings, tradeshow and conferences	Periodic
Supplier evaluations	Initial with new supplier, periodic with existing