

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2017

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER 001-33164

**DOMTAR CORPORATION**

(Exact name of registrant as specified in its charter)

**DELAWARE**

(State or other jurisdiction of  
incorporation or organization)

**234 Kingsley Park Drive**

**Fort Mill, SC**

(Address of principal executive offices)

**20-5901152**

(I.R.S. Employer  
Identification No.)

**29715**

(Zip Code)

**Registrant's telephone number, including area code: (803) 802-7500**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation ST (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a small reporting company) Small reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

At October 31, 2017, the registrant had 62,693,709 shares of common stock, \$47.32 par value per share, outstanding.

**DOMTAR CORPORATION**  
**FORM 10-Q**  
**For the Quarterly Period Ended September 30, 2017**  
**INDEX**

|          |  |    |
|----------|--|----|
| PART I.  | <a href="#"><u>FINANCIAL INFORMATION</u></a>   | 3  |
| ITEM 1.  | <a href="#"><u>FINANCIAL STATEMENTS (UNAUDITED)</u></a>  | 3  |
|          | <a href="#"><u>CONSOLIDATED STATEMENTS OF EARNINGS AND COMPREHENSIVE INCOME</u></a>                          | 3  |
|          | <a href="#"><u>CONSOLIDATED BALANCE SHEETS</u></a>   | 4  |
|          | <a href="#"><u>CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY</u></a>  | 5  |
|          | <a href="#"><u>CONSOLIDATED STATEMENTS OF CASH FLOWS</u></a>   | 6  |
|          | <a href="#"><u>INDEX FOR NOTES TO CONSOLIDATED FINANCIAL STATEMENTS</u></a>                                  | 7  |
|          | <a href="#"><u>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS</u></a>  | 8  |
| ITEM 2.  | <a href="#"><u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u></a> | 39 |
| ITEM 3.  | <a href="#"><u>QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK</u></a>                             | 49 |
| ITEM 4.  | <a href="#"><u>CONTROLS AND PROCEDURES</u></a>   | 50 |
| PART II  | <a href="#"><u>OTHER INFORMATION</u></a>   | 50 |
| ITEM 1.  | <a href="#"><u>LEGAL PROCEEDINGS</u></a>   | 50 |
| ITEM 1A. | <a href="#"><u>RISK FACTORS</u></a>  | 51 |
| ITEM 2.  | <a href="#"><u>UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u></a>                           | 51 |
| ITEM 3.  | <a href="#"><u>DEFAULT UPON SENIOR SECURITIES</u></a>  | 51 |
| ITEM 4.  | <a href="#"><u>MINE SAFETY DISCLOSURES</u></a>   | 51 |
| ITEM 5.  | <a href="#"><u>OTHER INFORMATION</u></a>   | 51 |
| ITEM 6.  | <a href="#"><u>EXHIBITS</u></a>  | 52 |

---

## PART I: FINANCIAL INFORMATION

## ITEM 1: FINANCIAL STATEMENTS (UNAUDITED)

**DOMTAR CORPORATION**  
**CONSOLIDATED STATEMENTS OF EARNINGS AND COMPREHENSIVE INCOME**

(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)

|  | Three months<br>ended<br>September 30,<br>2017 | Three months<br>ended<br>September 30,<br>2016 | Nine months<br>ended<br>September 30,<br>2017 | Nine months<br>ended<br>September 30,<br>2016 |
|--|--|--|---|---|
|  | \$   | \$   | \$  | \$  |
| <b>Sales</b>   | <b>1,292</b>                                   | 1,270  | <b>3,820</b>                                  | 3,824   |
| <b>Operating expenses</b>  |  |  |   |   |
| Cost of sales, excluding depreciation and amortization   | 1,012  | 969  | 3,055   | 3,032   |
| Depreciation and amortization  | 80   | 87   | 239   | 263   |
| Selling, general and administrative  | 118  | 107  | 337   | 314   |
| Impairment of property, plant and equipment (NOTE 11)  | —  | 5  | —   | 29  |
| Closure and restructuring costs (NOTE 11)  | —  | 10   | —   | 33  |
| Other operating (income) loss, net (NOTE 6)  | (7)  | —  | (6)   | 4   |
|  | <u>1,203</u>                                   | <u>1,178</u>                                   | <u>3,625</u>                                  | <u>3,675</u>                                  |
| <b>Operating income</b>  | <b>89</b>                                      | 92   | <b>195</b>                                    | 149   |
| Interest expense, net  | 16   | 17   | 50  | 49  |
| <b>Earnings before income taxes</b>  | <b>73</b>                                      | 75   | <b>145</b>                                    | 100   |
| Income tax expense (NOTE 7)  | 3  | 16   | 17  | 19  |
| <b>Net earnings</b>  | <b>70</b>                                      | 59   | <b>128</b>                                    | 81  |
| Per common share (in dollars) (NOTE 4)   |  |  |   |   |
| Net earnings   |  |  |   |   |
| Basic  | 1.12   | 0.94   | 2.04  | 1.29  |
| Diluted  | 1.11   | 0.94   | 2.04  | 1.29  |
| Weighted average number of common shares outstanding (millions)  |  |  |   |   |
| Basic  | 62.7   | 62.6   | 62.6  | 62.6  |
| Diluted  | 62.9   | 62.7   | 62.8  | 62.7  |
| Cash dividends per common share  | 0.42   | 0.42   | 0.83  | 1.22  |
| <b>Net earnings</b>  | <b>70</b>                                      | 59   | <b>128</b>                                    | 81  |
| <b>Other comprehensive income (NOTE 12):</b>   |  |  |   |   |
| Net derivative gains (losses) on cash flow hedges:   |  |  |   |   |
| Net gains (losses) arising during the period, net of tax of \$(6) and \$(8), respectively (2016 – \$4 and \$(14), respectively)  | 9  | (6)  | 11  | 23  |
| Less: Reclassification adjustment for (gains) losses included in net earnings, net of tax of \$2 and \$4, respectively (2016 – \$(2) and \$(10), respectively)                             | (2)  | 1  | (6)   | 14  |
| Foreign currency translation adjustments   | 60   | 6  | 142   | 61  |
| Change in unrecognized gains and prior service cost related to pension and post-retirement benefit plans, net of tax of \$(1) and \$(3), respectively (2016 – nil and \$(2), respectively) | 2  | 2  | 7   | 5   |
| <b>Other comprehensive income</b>  | <b>69</b>                                      | 3  | <b>154</b>                                    | 103   |
| <b>Comprehensive income</b>  | <b>139</b>                                     | 62   | <b>282</b>                                    | 184   |

The accompanying notes are an integral part of the consolidated financial statements.

**DOMTAR CORPORATION**  
**CONSOLIDATED BALANCE SHEETS**  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)

|   | At                    |                      |
|---|-----------------------|----------------------|
|   | September 30,<br>2017 | December 31,<br>2016 |
|   | (Unaudited)           |                      |
|   | \$                    | \$                   |
| <b>Assets</b>   |                       |                      |
| <b>Current assets</b>   |                       |                      |
| Cash and cash equivalents   | 143                   | 125                  |
| Receivables, less allowances of \$7 and \$7   | 659                   | 613                  |
| Inventories (NOTE 8)  | 787                   | 759                  |
| Prepaid expenses  | 47                    | 40                   |
| Income and other taxes receivable   | 13                    | 31                   |
| <b>Total current assets</b>   | <b>1,649</b>          | <b>1,568</b>         |
| <b>Property, plant and equipment, net</b>   | <b>2,774</b>          | <b>2,825</b>         |
| <b>Goodwill (NOTE 9)</b>  | <b>578</b>            | <b>550</b>           |
| <b>Intangible assets, net (NOTE 10)</b>   | <b>632</b>            | <b>608</b>           |
| <b>Other assets</b>   | <b>151</b>            | <b>129</b>           |
| <b>Total assets</b>   | <b>5,784</b>          | <b>5,680</b>         |
| <b>Liabilities and shareholders' equity</b>   |                       |                      |
| <b>Current liabilities</b>  |                       |                      |
| Bank indebtedness   | —                     | 12                   |
| Trade and other payables  | 687                   | 656                  |
| Income and other taxes payable  | 32                    | 22                   |
| Long-term debt due within one year  | 1                     | 63                   |
| <b>Total current liabilities</b>  | <b>720</b>            | <b>753</b>           |
| <b>Long-term debt</b>   | <b>1,164</b>          | <b>1,218</b>         |
| <b>Deferred income taxes and other</b>  | <b>681</b>            | <b>675</b>           |
| <b>Other liabilities and deferred credits</b>   | <b>333</b>            | <b>358</b>           |
| <b>Commitments and contingencies (NOTE 14)</b>  |                       |                      |
| <b>Shareholders' equity (NOTE 13)</b>   |                       |                      |
| Common stock \$0.01 par value; authorized 2,000,000,000 shares; issued:<br>65,001,104 and 65,001,104 shares | 1                     | 1                    |
| Treasury stock \$0.01 par value; 2,308,483 and 2,412,267 shares   | —                     | —                    |
| Additional paid-in capital  | 1,969                 | 1,963                |
| Retained earnings   | 1,261                 | 1,211                |
| Accumulated other comprehensive loss  | (345)                 | (499)                |
| <b>Total shareholders' equity</b>   | <b>2,886</b>          | <b>2,676</b>         |
| <b>Total liabilities and shareholders' equity</b>   | <b>5,784</b>          | <b>5,680</b>         |

The accompanying notes are an integral part of the consolidated financial statements.

**DOMTAR CORPORATION**  
**CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY**  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)

|   | Issued and<br>outstanding<br>common<br>shares<br>(millions of<br>shares) | Common<br>stock, at par | Additional<br>paid-in capital | Retained<br>earnings | Accumulated<br>other<br>comprehensive<br>loss | Total<br>shareholders'<br>equity |
|---|--|-------------------------|-------------------------------|----------------------|---|----------------------------------|
|   |  |                         | (Unaudited)                   |                      |   |                                  |
|   |  | \$                      | \$                            | \$                   | \$  | \$                               |
| Balance at December 31, 2016  | 62.6   | 1                       | 1,963                         | 1,211                | (499)   | 2,676                            |
| Stock-based compensation, net of tax  | 0.1  | —                       | 6                             | —                    | —   | 6                                |
| Net earnings  | —  | —                       | —                             | 128                  | —   | 128                              |
| Net derivative gains on cash flow hedges:   |  |                         |                               |                      |   |                                  |
| Net gains arising during the period, net of tax<br>of \$(8)   | —  | —                       | —                             | —                    | 11  | 11                               |
| Less: Reclassification adjustments for gains<br>included in net earnings, net of tax of \$4   | —  | —                       | —                             | —                    | (6)   | (6)                              |
| Foreign currency translation adjustments  | —  | —                       | —                             | —                    | 142   | 142                              |
| Change in unrecognized gains and prior service cost<br>related to pension and post-retirement benefit<br>plans, net of tax of \$(3) | —  | —                       | —                             | —                    | 7   | 7                                |
| Cash dividends declared   | —  | —                       | —                             | (78)                 | —   | (78)                             |
| <b>Balance at September 30, 2017</b>  | <b><u>62.7</u></b>   | <b><u>1</u></b>         | <b><u>1,969</u></b>           | <b><u>1,261</u></b>  | <b><u>(345)</u></b>                           | <b><u>2,886</u></b>              |

The accompanying notes are an integral part of the consolidated financial statements.

**DOMTAR CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(IN MILLIONS OF DOLLARS)

|   | <i>For the nine months ended</i> |                    |
|---|----------------------------------|--------------------|
|   | September 30, 2017               | September 30, 2016 |
|   | (Unaudited)                      |                    |
|   | \$                               | \$                 |
| <b>Operating activities</b>   |                                  |                    |
| Net earnings  | 128                              | 81                 |
| Adjustments to reconcile net earnings to cash flows from operating activities   |                                  |                    |
| Depreciation and amortization   | 239                              | 263                |
| Deferred income taxes and tax uncertainties   | (19)                             | 6                  |
| Impairment of property, plant and equipment   | —                                | 29                 |
| Net gains on disposals of property, plant and equipment   | (4)                              | —                  |
| Stock-based compensation expense  | 6                                | 5                  |
| Other   | 1                                | (3)                |
| Changes in assets and liabilities, excluding the effect of acquisition of business  |                                  |                    |
| Receivables   | (28)                             | 19                 |
| Inventories   | (10)                             | 6                  |
| Prepaid expenses  | (2)                              | (5)                |
| Trade and other payables  | 11                               | (53)               |
| Income and other taxes  | 30                               | (18)               |
| Difference between employer pension and other post-retirement contributions and pension and other post-retirement expense | (33)                             | (16)               |
| Other assets and other liabilities  | 5                                | (4)                |
| Cash flows from operating activities  | <u>324</u>                       | <u>310</u>         |
| <b>Investing activities</b>   |                                  |                    |
| Additions to property, plant and equipment  | (111)                            | (302)              |
| Proceeds from disposals of property, plant and equipment  | 8                                | —                  |
| Acquisition of business, net of cash acquired   | —                                | (1)                |
| Other   | —                                | 1                  |
| Cash flows used for investing activities  | <u>(103)</u>                     | <u>(302)</u>       |
| <b>Financing activities</b>   |                                  |                    |
| Dividend payments   | (78)                             | (76)               |
| Stock repurchase  | —                                | (10)               |
| Net change in bank indebtedness   | (12)                             | 1                  |
| Change in revolving credit facility   | (50)                             | 60                 |
| Proceeds from receivables securitization facility   | 25                               | 140                |
| Repayments of receivables securitization facility   | (35)                             | (40)               |
| Repayments of long-term debt  | (63)                             | (40)               |
| Other   | 1                                | (3)                |
| Cash flows (used for) provided from financing activities  | <u>(212)</u>                     | <u>32</u>          |
| <b>Net increase in cash and cash equivalents</b>  | <b>9</b>                         | <b>40</b>          |
| Impact of foreign exchange on cash  | 9                                | 2                  |
| Cash and cash equivalents at beginning of period  | <u>125</u>                       | <u>126</u>         |
| <b>Cash and cash equivalents at end of period</b>   | <b><u>143</u></b>                | <b><u>168</u></b>  |
| <b>Supplemental cash flow information</b>   |                                  |                    |
| Net cash payments for:  |                                  |                    |
| Interest  | 49                               | 50                 |
| Income taxes  | <u>18</u>                        | <u>37</u>          |

The accompanying notes are an integral part of the consolidated financial statements.

## INDEX FOR NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

|         |  |    |
|---------|--|----|
| NOTE 1  | <a href="#"><u>BASIS OF PRESENTATION</u></a>   | 8  |
| NOTE 2  | <a href="#"><u>RECENT ACCOUNTING PRONOUNCEMENTS</u></a>  | 9  |
| NOTE 3  | <a href="#"><u>DERIVATIVES AND HEDGING ACTIVITIES AND FAIR VALUE MEASUREMENT</u></a>                                 | 12 |
| NOTE 4  | <a href="#"><u>EARNINGS PER COMMON SHARE</u></a>   | 17 |
| NOTE 5  | <a href="#"><u>PENSION PLANS AND OTHER POST-RETIREMENT BENEFIT PLANS</u></a>   | 18 |
| NOTE 6  | <a href="#"><u>OTHER OPERATING (INCOME) LOSS, NET</u></a>  | 19 |
| NOTE 7  | <a href="#"><u>INCOME TAXES</u></a>  | 20 |
| NOTE 8  | <a href="#"><u>INVENTORIES</u></a>   | 21 |
| NOTE 9  | <a href="#"><u>GOODWILL</u></a>  | 22 |
| NOTE 10 | <a href="#"><u>INTANGIBLE ASSETS</u></a>   | 23 |
| NOTE 11 | <a href="#"><u>CLOSURE AND RESTRUCTURING COSTS AND LIABILITY AND IMPAIRMENT OF PROPERTY, PLANT AND EQUIPMENT</u></a> | 24 |
| NOTE 12 | <a href="#"><u>CHANGES IN ACCUMULATED OTHER COMPREHENSIVE LOSS BY COMPONENT</u></a>                                  | 25 |
| NOTE 13 | <a href="#"><u>SHAREHOLDERS' EQUITY</u></a>  | 27 |
| NOTE 14 | <a href="#"><u>COMMITMENTS AND CONTINGENCIES</u></a>   | 28 |
| NOTE 15 | <a href="#"><u>SEGMENT DISCLOSURES</u></a>   | 31 |
| NOTE 16 | <a href="#"><u>SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION</u></a>  | 32 |

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 1.**

---

**BASIS OF PRESENTATION**

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, in the opinion of Management, include all adjustments that are necessary for the fair statement of Domtar Corporation's ("the Company") financial position, results of operations, and cash flows for the interim periods presented. Results for the first nine months of the year may not necessarily be indicative of full year results. It is suggested that these consolidated financial statements be read in conjunction with the audited consolidated financial statements and the notes thereto included in the Domtar Corporation Annual Report on Form 10-K for the fiscal year ended December 31, 2016, as filed with the Securities and Exchange Commission. The December 31, 2016 Consolidated Balance Sheet, presented for comparative purposes in this interim report, was derived from audited consolidated financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America.



**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 2.**

---

**RECENT ACCOUNTING PRONOUNCEMENTS**

**FUTURE ACCOUNTING CHANGES**

**REVENUE FROM CONTRACTS WITH CUSTOMERS**

In May 2014, the FASB issued ASU 2014-09, “*Revenue from Contracts with Customers*.” The core principal of this guidance is that an entity should recognize revenue, to depict the transfer of promised goods or services to customers, in an amount that reflects the consideration for which the entity is entitled to, in exchange for those goods and services. This new guidance will supersede the revenue recognition requirements found in topic 605.

ASU 2014-09 will be effective for annual reporting periods beginning after December 15, 2017 including interim periods within that reporting period. Early adoption is permitted only for annual and interim periods beginning after December 15, 2016.

Entities are permitted to adopt the new revenue standard by restating all prior periods under the full retrospective approach following ASC 250 “*Accounting Changes and Error Corrections*” or entities can elect to use a modified retrospective approach. Under the modified retrospective approach, entities will recognize the cumulative effect of initially applying the standard as an adjustment to the opening balance of retained earnings in the period of initial application and comparative prior year periods would not be adjusted.

The Company is currently finalizing its assessment of the impact that the guidance will have on the consolidated financial statements and related disclosures. The Company will adopt the new revenue standards in its first quarter of 2018 utilizing the full retrospective transition method. The Company has identified similar performance obligations under the new guidance as compared with deliverables previously identified. As a result, the Company expects the timing and amount of its revenue to remain substantially the same.

The Company does not expect this new guidance to have a material impact on the consolidated financial statements aside from the additional required disclosures.

**FINANCIAL INSTRUMENTS**

In January 2016, the FASB issued ASU 2016-01, “*Recognition and Measurement of Financial Assets and Financial Liabilities*,” which amends the guidance on the classification and measurement of financial instruments. Although the ASU retains many current requirements, it significantly revises an entity’s accounting related to the classification and measurement of investments in equity securities and the presentation of certain fair value changes for financial liabilities measured at fair value. The ASU also amends certain disclosure requirements associated with the fair value of financial instruments.

The amendments in this update are effective for fiscal years and interim periods within those fiscal years beginning after December 15, 2017. To adopt the amendments, companies will be required to make a cumulative-effect adjustment to beginning retained earnings as of the beginning of the fiscal year in which the guidance is effective. Early adoption is permitted.

The Company does not expect this new guidance to have a material impact on the consolidated financial statements.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 2 – RECENT ACCOUNTING PRONOUNCEMENTS (CONTINUED)**

**LEASES**

In February 2016, the FASB issued ASU 2016-02, “*Leases*,” which requires lessees to recognize a right-of-use asset and a lease liability for all of their leases with a lease term greater than 12 months while continuing to recognize expenses in the statement of earnings in a manner similar to current accounting standards. For lessors, the new standard modifies the classification criteria and the accounting for sales-type and direct financing leases.

As a lessee, Domtar’s various leases under existing guidance are classified as operating leases that are not recorded on the balance sheet but are recorded in the statement of earnings as expense as incurred. Upon adoption of the new guidance, the Company will be required to record substantially all leases on the Consolidated Balance Sheets as a right-of-use asset and a lease liability. The timing of expense recognition and classification in the Consolidated Statements of Earnings and Comprehensive Income could change based on the classification of leases as either operating or financing.

This ASU is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years, with early adoption permitted as of the beginning of an interim or annual reporting period.

The Company will adopt the ASU on January 1, 2019 using the modified retrospective approach required by the guidance.

The Company has begun its impact assessment, including taking an inventory of its outstanding leases and analyzing all contracts that contain a lease. While the Company’s evaluation of this guidance is in the early stages, the Company currently expects the adoption of this guidance to have a material impact on its consolidated balance sheet.

**DERIVATIVES AND HEDGING**

In March 2016, the FASB issued ASU 2016-05, “*Effect of Derivative Contract Novations on Existing Hedge Accounting Relationships*,” which clarifies that a change in the counterparty to a derivative instrument that has been designated as the hedging instrument in an existing hedging relationship would not, in and of itself, be considered a termination of the derivative instrument or a change in a critical term of the hedging relationship. As long as all other hedge accounting criteria in ASC 815 are met, a hedging relationship in which the hedging derivative instrument is novated would not be discontinued or require redesignation. This clarification applies to both cash flow and fair value hedging relationships. This ASU is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years, with early adoption permitted as of the beginning of an interim or annual reporting period.

The Company does not expect this new guidance to have a material impact on the consolidated financial statements.

**CLASSIFICATION OF CASH FLOWS**

In August 2016, the FASB issued ASU 2016-15, “*Statement of Cash Flows*,” which amends ASC 230 to add or clarify guidance on the classification of certain cash receipts and payments in the statement of cash flows. The new guidance is intended to reduce diversity in practice in how certain transactions are classified in the statement of cash flows. This ASU is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The guidance must be applied retrospectively to all periods presented but it may be applied prospectively if retrospective application would be impracticable. Early adoption is permitted.

The Company does not expect this new guidance to have a material impact on the consolidated financial statements.

**GOODWILL IMPAIRMENT**

In January 2017, the FASB issued ASU 2017-04, “*Simplifying the Test for Goodwill Impairment*,” which removes the requirement for an entity to calculate the implied fair value of goodwill in measuring a goodwill impairment loss, referred to as the Step II test. As a result, an entity should perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount and should recognize an impairment charge for the amount for which the carrying value exceeds the reporting unit’s fair value. The impairment loss recognized should be recorded against goodwill and should not exceed the total amount of goodwill allocated to that reporting unit. This ASU is effective for annual or any interim goodwill impairment tests performed in fiscal years beginning after December 15, 2019. Early adoption is permitted for interim or annual goodwill impairment tests with measurement dates after January 1, 2017.

The Company expects to adopt this new guidance concurrently with its 2017 annual goodwill impairment test.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 2 – RECENT ACCOUNTING PRONOUNCEMENTS (CONTINUED)**

**RETIREMENT BENEFITS**

In March 2017, the FASB issued ASU 2017-07, “*Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost*,” which requires an entity to present the service cost component of the net periodic benefit cost with other employee compensation costs in operating income. Only the service cost components will be eligible for capitalization in assets. The other components of the net periodic benefit cost (i.e., interest expense, expected return on plan assets, amortization of actuarial gains or losses and amortization of prior year service costs) will be presented outside of any subtotal of operating income. An appropriate disclosure of the line(s) used to present other components of net periodic benefit costs is required if the components are not presented separately in the statement of earnings. This ASU is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. Early adoption is permitted as of the beginning of an annual period for which financial statements have not been issued or made available for issuance.

The Company will adopt the ASU on January 1, 2018 using a retrospective approach for the presentation of the service cost component and the other components of net periodic benefit costs in the Consolidated Statement of Earnings and prospectively for the capitalization of the service cost component of net periodic benefit costs in assets. The guidance includes a practical expedient that permits an entity to estimate amounts for comparative periods using the information previously disclosed in its pension plans and other post-retirement benefit plans footnote.

While the Company is still evaluating the impact of adopting this new guidance, it does not expect this new guidance to have a material impact on the consolidated earnings.

**DERIVATIVES AND HEDGING**

In August 2017, the FASB issued ASU 2017-12, “*Targeted Improvements to Accounting for Hedging Activities*”, which amends the hedge accounting recognition and presentation requirements in ASC 815. The objectives of the ASU are to (1) improve the transparency and understandability of information conveyed to financial statement users about an entity’s risk management activities by better aligning the entity’s financial reporting for hedging relationships with those risk management activities and (2) reduce the complexity of and simplify the application of hedge accounting by preparers.

This ASU is effective for fiscal years beginning after December 15, 2018, and interim periods therein. Entities are permitted to early adopt the new guidance in any interim or annual period after issuance of the ASU. If an entity early adopts the updated guidance in an interim period, any transition adjustments should be reflected as of the beginning of the fiscal year.

While the Company is still evaluating the impact of adopting this new guidance, it does not expect this new guidance to have a material impact on the consolidated financial statements.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 3.**

---

**DERIVATIVES AND HEDGING ACTIVITIES AND FAIR VALUE MEASUREMENT**

**HEDGING PROGRAMS**

The Company is exposed to market risk, such as changes in currency exchange rates, commodity prices, and interest rates. To the extent the Company decides to manage the volatility related to these exposures, the Company may enter into various financial derivatives that are accounted for under the derivatives and hedging guidance. These transactions are governed by the Company's hedging policies which provide direction on acceptable hedging activities, including instrument type and acceptable counterparty exposure.

Upon inception, the Company formally documents the relationship between hedging instruments and hedged items. At inception and quarterly thereafter, the Company formally assesses whether the financial instruments used in hedging transactions are effective at offsetting changes in either the cash flow or the fair value of the underlying exposures. The ineffective portion of the qualifying instrument is immediately recognized to earnings. The amount of ineffectiveness recognized was immaterial for all periods presented. The Company does not hold derivative financial instruments for trading purposes.

**CREDIT RISK**

The Company is exposed to credit risk on accounts receivables from its customers. In order to reduce this risk, the Company reviews new customers' credit history before granting credit and conducts regular reviews of existing customers' credit performance. As of September 30, 2017, one of Domtar's Pulp and Paper segment customers located in the U.S. represented 12% or \$82 million (2016 – 12% or \$74 million) of the Company's receivables.

The Company is exposed to credit risk in the event of non-performance by counterparties to its financial instruments. The Company attempts to minimize this exposure by entering into contracts with counterparties that are believed to be of high credit quality. Collateral or other security to support financial instruments subject to credit risk is usually not obtained. The credit standing of counterparties is regularly monitored.

**INTEREST RATE RISK**

The Company is exposed to interest rate risk arising from fluctuations in interest rates on its cash and cash equivalents, bank indebtedness, revolving credit facility and long-term debt. The Company's objective in managing exposure to interest rate changes is to minimize the impact of interest rate changes on earnings and cash flows and to lower its overall borrowing costs. The Company may manage this interest rate exposure through the use of derivative instruments such as interest rate swap contracts, whereby it agrees to exchange the difference between fixed and variable interest amounts calculated by reference to an agreed upon notional principal amount.

**COST RISK**

**Cash flow hedges:**

The Company is exposed to price volatility for raw materials and energy used in its manufacturing process. The Company manages its exposure to cost risk primarily through the use of supplier contracts. The Company purchases natural gas at the prevailing market price at the time of delivery. To reduce the impact on cash flow and earnings due to pricing volatility, the Company may utilize derivatives to fix the price of forecasted natural gas purchases. The changes in the fair value on qualifying instruments are included in Accumulated other comprehensive loss to the extent effective, and reclassified into Cost of sales in the period during which the hedged transaction affects earnings. Current contracts are used to hedge a portion of forecasted purchases over the next 57 months.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 3. DERIVATIVES AND HEDGING ACTIVITIES AND FAIR VALUE MEASUREMENT (CONTINUED)**

The following table presents the volumes under derivative financial instruments for natural gas contracts outstanding as of September 30, 2017 to hedge forecasted purchases:

| Commodity          | Notional contractual quantity<br>under derivative contracts<br>MMBTU(2) | Notional contractual value<br>under derivative contracts<br>(in millions of dollars) | Percentage of forecasted<br>purchases under<br>derivative contracts |
|--------------------|---|--|---|
| <b>Natural Gas</b> |   |  |   |
| 2017 (1)           | 2,310,000   | \$ 7   | 33%   |
| 2018               | 12,695,000  | \$ 38  | 49%   |
| 2019               | 11,430,000  | \$ 34  | 44%   |
| 2020               | 8,880,000   | \$ 27  | 34%   |
| 2021               | 3,920,000   | \$ 12  | 15%   |
| 2022               | 2,070,000   | \$ 6   | 8%  |

(1) Represents the remaining three months of 2017

(2) MMBTU: Millions of British thermal units

The natural gas derivative contracts were fully effective as of September 30, 2017. There were no amounts reflected in the Consolidated Statements of Earnings and Comprehensive Income for the three and nine months ended September 30, 2017 resulting from hedge ineffectiveness (three and nine months ended September 30, 2016 – nil).

**FOREIGN CURRENCY RISK**

**Cash flow hedges:**

The Company has manufacturing operations in the United States, Canada and Europe. As a result, it is exposed to movements in foreign currency exchange rates in Canada and Europe. Moreover, certain assets and liabilities are denominated in currencies other than the U.S. dollar and are exposed to foreign currency movements. Accordingly, the Company's earnings are affected by increases or decreases in the value of the Canadian dollar and the European currencies. The Company's European subsidiaries are also exposed to movements in foreign currency exchange rates on transactions denominated in a currency other than their Euro functional currency. The Company's risk management policy allows it to hedge a significant portion of its exposure to fluctuations in foreign currency exchange rates for periods up to three years. The Company may use derivative financial instruments (currency options and foreign exchange forward contracts) to mitigate its exposure to fluctuations in foreign currency exchange rates.

Derivatives are used to hedge forecasted purchases in Canadian dollars by the Company's Canadian subsidiary over the next 21 months and to hedge a portion of forecasted sales by its U.S. subsidiaries in British pounds over the next 3 months. Derivatives are also currently used to hedge a portion of forecasted sales in British pounds and Norwegian krone and a portion of forecasted purchases in U.S. dollars and Swedish krona by its European subsidiaries over the next 12 months. Such derivatives are designated as cash flow hedges. The changes in the fair value on qualifying instruments are included in Accumulated other comprehensive loss to the extent effective, and reclassified into Sales or Cost of sales in the period during which the hedged transaction affects earnings.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 3. DERIVATIVES AND HEDGING ACTIVITIES AND FAIR VALUE MEASUREMENT (CONTINUED)**

The following table presents the currency values under significant currency positions pursuant to currency derivatives outstanding as of September 30, 2017 to hedge forecasted purchases and sales:

| Currency exposure hedged | Business Segment | Year of maturity | Notional contractual value | Percentage of forecasted net exposures under contracts | Average Protection rate | Average Obligation rate |
|--------------------------|------------------|------------------|----------------------------|--|-------------------------|-------------------------|
|                          |                  | 2017 (1)         |                            |  |                         |                         |
| CDN/USD                  | Pulp and Paper   |                  | 128 CDN                    | 66%  | 1 USD = 1.3316          | 1 USD = 1.3817          |
| USD/Euro                 | Personal Care    |                  | 16 USD                     | 74%  | 1 Euro = 1.1414         | 1 Euro = 1.1414         |
|                          |                  | 2018             |                            |  |                         |                         |
| CDN/USD                  | Pulp and Paper   |                  | 424 CDN                    | 55%  | 1 USD = 1.2922          | 1 USD = 1.3455          |
| USD/Euro                 | Personal Care    |                  | 49 USD                     | 56%  | 1 Euro = 1.1462         | 1 Euro = 1.1696         |
|                          |                  | 2019             |                            |  |                         |                         |
| CDN/USD                  | Pulp and Paper   |                  | 109 CDN                    | 14%  | 1 USD = 1.2875          | 1 USD = 1.3451          |

(1) Represents the remaining three months of 2017

The foreign exchange derivative contracts were fully effective as of September 30, 2017. There were no amounts reflected in the Consolidated Statements of Earnings and Comprehensive Income for the three and nine months ended September 30, 2017 resulting from hedge ineffectiveness (three and nine months ended September 30, 2016 – nil).

**FAIR VALUE MEASUREMENT**

The accounting standards for fair value measurements and disclosures, establishes a fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three levels. A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is available and significant to the fair value measurement.

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Observable inputs other than quoted prices in active markets for identical assets and liabilities, quoted prices for identical or similar assets or liabilities in inactive markets, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Inputs that are generally unobservable and typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 3. DERIVATIVES AND HEDGING ACTIVITIES AND FAIR VALUE MEASUREMENT (CONTINUED)**

The following tables present information about the Company's financial assets and financial liabilities measured at fair value on a recurring basis (except Long-term debt, see (b) below) at September 30, 2017 and December 31, 2016, in accordance with the accounting standards for fair value measurements and disclosures and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value.

| Fair Value of financial instruments at:               | September 30,<br>2017 | Quoted prices in<br>active markets for<br>identical assets<br>(Level 1) | Significant<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) | Balance sheet classification               |
|---|-----------------------|---|--|--|--|
|   | \$                    | \$  | \$   | \$   |  |
| <b>Derivatives designated as hedging instruments:</b> |                       |   |  |  |  |
| <b>Asset derivatives</b>                              |                       |   |  |  |  |
| Currency derivatives                                  | 22                    | —   | 22   | —  | (a) Prepaid expenses                       |
| Natural gas swap contracts                            | 2                     | —   | 2  | —  | (a) Prepaid expenses                       |
| Currency derivatives                                  | 7                     | —   | 7  | —  | (a) Other assets                           |
| Natural gas swap contracts                            | 1                     | —   | 1  | —  | (a) Other assets                           |
| <b>Total Assets</b>                                   | <b>32</b>             | <b>—</b>  | <b>32</b>  | <b>—</b>   |  |
| <b>Liabilities derivatives</b>                        |                       |   |  |  |  |
| Currency derivatives                                  | 5                     | —   | 5  | —  | (a) Trade and other payables               |
| Natural gas swap contracts                            | 1                     | —   | 1  | —  | (a) Trade and other payables               |
| Currency derivatives                                  | 1                     | —   | 1  | —  | (a) Other liabilities and deferred credits |
| Natural gas swap contracts                            | 4                     | —   | 4  | —  | (a) Other liabilities and deferred credits |
| <b>Total Liabilities</b>                              | <b>11</b>             | <b>—</b>  | <b>11</b>  | <b>—</b>   |  |
| <b>Other Instruments:</b>                             |                       |   |  |  |  |
| Stock-based compensation - liability awards           | 6                     | 6   | —  | —  | Trade and other payables                   |
| Stock-based compensation - liability awards           | 16                    | 16  | —  | —  | Other liabilities and deferred credits     |
| Long-term debt  | 1,241                 | —   | 1,241  | —  | (b) Long-term debt                         |

The net cumulative loss recorded in Accumulated other comprehensive loss relating to natural gas contracts is \$2 million at September 30, 2017, of which a gain of \$1 million will be recognized in Cost of sales upon maturity of the derivatives over the next 12 months at the then prevailing values, which may be different from those at September 30, 2017.

The net cumulative gain recorded in Accumulated other comprehensive loss relating to currency options and forwards hedging forecasted purchases is \$23 million at September 30, 2017, of which a gain of \$17 million will be recognized in Cost of sales or Sales upon maturity of the derivatives over the next 12 months at the then prevailing values, which may be different from those at September 30, 2017.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 3. DERIVATIVES AND HEDGING ACTIVITIES AND FAIR VALUE MEASUREMENT (CONTINUED)**

| Fair Value of financial instruments at:               | December 31,<br>2016 | Quoted prices in<br>active markets for<br>identical assets<br>(Level 1) | Significant<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) | Balance sheet classification               |
|---|----------------------|---|--|--|--|
|   | \$                   | \$  | \$   | \$   |  |
| <b>Derivatives designated as hedging instruments:</b> |                      |   |  |  |  |
| <b>Asset derivatives</b>                              |                      |   |  |  |  |
| Currency derivatives                                  | 18                   | —   | 18   | —  | (a) Prepaid expenses                       |
| Natural gas swap contracts                            | 6                    | —   | 6  | —  | (a) Prepaid expenses                       |
| Currency derivatives                                  | 6                    | —   | 6  | —  | (a) Other assets                           |
| Natural gas swap contracts                            | 2                    | —   | 2  | —  | (a) Other assets                           |
| <b>Total Assets</b>                                   | <b>32</b>            | <b>—</b>  | <b>32</b>  | <b>—</b>   |  |
| <b>Liabilities derivatives</b>                        |                      |   |  |  |  |
| Currency derivatives                                  | 10                   | —   | 10   | —  | (a) Trade and other payables               |
| Natural gas swap contracts                            | 1                    | —   | 1  | —  | (a) Trade and other payables               |
| Currency derivatives                                  | 6                    | —   | 6  | —  | (a) Other liabilities and deferred credits |
| Natural gas swap contracts                            | 4                    | —   | 4  | —  | (a) Other liabilities and deferred credits |
| <b>Total Liabilities</b>                              | <b>21</b>            | <b>—</b>  | <b>21</b>  | <b>—</b>   |  |
| <b>Other Instruments:</b>                             |                      |   |  |  |  |
| Stock-based compensation - liability awards           | 2                    | 2   | —  | —  | Trade and other payables                   |
| Stock-based compensation - liability awards           | 17                   | 17  | —  | —  | Other liabilities and deferred credits     |
| Long-term debt  | 1,313                | —   | 1,313  | —  | (b) Long-term debt                         |

- (a) Fair value of the Company's derivatives are classified under Level 2 (inputs that are observable; directly or indirectly) as it is measured as follows:
- For currency derivatives: Fair value is measured using techniques derived from the Black-Scholes pricing model. Interest rates, forward market rates and volatility are used as inputs for such valuation techniques.
  - For natural gas contracts: Fair value is measured using the discounted difference between contractual rates and quoted market future rates.
- (b) Fair value of the Company's long-term debt is measured by comparison to market prices of its debt. The Company's long-term debt is not carried at fair value on the Consolidated Balance Sheets at September 30, 2017 and December 31, 2016. However, fair value disclosure is required. The carrying value of the Company's long-term debt is \$1,165 million and \$1,281 million at September 30, 2017 and December 31, 2016, respectively.

Due to their short-term maturity, the carrying amounts of cash and cash equivalents, receivables, bank indebtedness, trade and other payables and income and other taxes approximate their fair values.



**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 4.**

**EARNINGS PER COMMON SHARE**

The following table provides the reconciliation between basic and diluted earnings per common share:

|  | <i>For the three months ended</i> |                       | <i>For the nine months ended</i> |                       |
|--|-----------------------------------|-----------------------|----------------------------------|-----------------------|
|  | September 30,<br>2017             | September 30,<br>2016 | September 30,<br>2017            | September 30,<br>2016 |
| Net earnings   | \$ 70                             | \$ 59                 | \$ 128                           | \$ 81                 |
| Weighted average number of common shares<br>outstanding (millions)         | 62.7                              | 62.6                  | 62.6                             | 62.6                  |
| Effect of dilutive securities (millions)                                   | 0.2                               | 0.1                   | 0.2                              | 0.1                   |
| Weighted average number of diluted common shares<br>outstanding (millions) | 62.9                              | 62.7                  | 62.8                             | 62.7                  |
| Basic net earnings per common share (in dollars)                           | \$ 1.12                           | \$ 0.94               | \$ 2.04                          | \$ 1.29               |
| Diluted net earnings per common share (in dollars)                         | \$ 1.11                           | \$ 0.94               | \$ 2.04                          | \$ 1.29               |

The following table provides the securities that could potentially dilute basic earnings per common share in the future, but were not included in the computation of diluted earnings per common share because to do so would have been anti-dilutive:

|         | <i>For the three months ended</i> |                       | <i>For the nine months ended</i> |                       |
|---------|-----------------------------------|-----------------------|----------------------------------|-----------------------|
|         | September 30,<br>2017             | September 30,<br>2016 | September 30,<br>2017            | September 30,<br>2016 |
| Options | <u>312,893</u>                    | <u>412,372</u>        | <u>419,161</u>                   | <u>412,372</u>        |

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 5.**

**PENSION PLANS AND OTHER POST-RETIREMENT BENEFIT PLANS**

**DEFINED CONTRIBUTION PLANS**

The Company has several defined contribution plans and multiemployer plans. The pension expense under these plans is equal to the Company's contribution. For the three and nine months ended September 30, 2017, the pension expense was \$9 million and \$28 million, respectively (2016 – \$11 million and \$29 million, respectively).

**DEFINED BENEFIT PLANS AND OTHER POST-RETIREMENT BENEFIT PLANS**

The Company sponsors both contributory and non-contributory U.S. and non-U.S. defined benefit pension plans. Non-unionized employees in Canada joining the Company after January 1, 1998 participate in a defined contribution pension plan. Salaried employees in the U.S. joining the Company after January 1, 2008 participate in a defined contribution pension plan. Unionized and non-union hourly employees in the U.S. that are not grandfathered under the existing defined benefit pension plans, participate in a defined contribution pension plan for future service. The Company also sponsors a number of other post-retirement benefit plans for eligible U.S. and non-U.S. employees; the plans are unfunded and include life insurance programs and medical and dental benefits. The Company also provides supplemental unfunded defined benefit pension plans and supplemental unfunded defined contribution pension plans to certain senior management employees.

Components of net periodic benefit cost for pension plans and other post-retirement benefit plans:

|  | <i>For the three months ended</i> |                                     | <i>For the nine months ended</i> |                                     |
|--|-----------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
|  | September 30, 2017                |                                     | September 30, 2017               |                                     |
|  | Pension plans                     | Other post-retirement benefit plans | Pension plans                    | Other post-retirement benefit plans |
|  | \$                                | \$                                  | \$                               | \$                                  |
| Service cost                             | 8                                 | 1                                   | 23                               | 2                                   |
| Interest expense                         | 13                                | —                                   | 38                               | 2                                   |
| Expected return on plan assets           | (20)                              | —                                   | (60)                             | —                                   |
| Amortization of net actuarial loss       | 2                                 | —                                   | 6                                | —                                   |
| Amortization of prior year service costs | 1                                 | —                                   | 4                                | —                                   |
| Net periodic benefit cost                | <u>4</u>                          | <u>1</u>                            | <u>11</u>                        | <u>4</u>                            |

Components of net periodic benefit cost for pension plans and other post-retirement benefit plans:

|  | <i>For the three months ended</i> |                                     | <i>For the nine months ended</i> |                                     |
|--|-----------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
|  | September 30, 2016                |                                     | September 30, 2016               |                                     |
|  | Pension plans                     | Other post-retirement benefit plans | Pension plans                    | Other post-retirement benefit plans |
|  | \$                                | \$                                  | \$                               | \$                                  |
| Service cost                             | 7                                 | 1                                   | 23                               | 2                                   |
| Interest expense                         | 12                                | —                                   | 37                               | 2                                   |
| Expected return on plan assets           | (19)                              | —                                   | (58)                             | —                                   |
| Amortization of net actuarial loss       | 1                                 | —                                   | 3                                | —                                   |
| Amortization of prior year service costs | 2                                 | —                                   | 4                                | —                                   |
| Net periodic benefit cost                | <u>3</u>                          | <u>1</u>                            | <u>9</u>                         | <u>4</u>                            |

For the three and nine months ended September 30, 2017, the Company contributed \$38 million and \$44 million, respectively (2016 – \$18 million and \$27 million, respectively) to the pension plans and nil and \$2 million, respectively (2016 – \$1 million and \$3 million, respectively) to the other post-retirement benefit plans.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 6.**

**OTHER OPERATING (INCOME) LOSS, NET**

Other operating (income) loss, net is an aggregate of both recurring and occasional loss or income items and, as a result, can fluctuate from period to period. The Company's other operating (income) loss, net includes the following:

|   | <i>For the three months ended</i> |                       | <i>For the nine months ended</i> |                       |
|---|-----------------------------------|-----------------------|----------------------------------|-----------------------|
|   | <b>September 30,<br/>2017</b>     | September 30,<br>2016 | <b>September 30,<br/>2017</b>    | September 30,<br>2016 |
|   | \$                                | \$                    | \$                               | \$                    |
| Gain on sale of property, plant and equipment | (4)                               | —                     | (4)                              | —                     |
| Reversal of contingent consideration          | (2)                               | —                     | (2)                              | —                     |
| Bad debt expense                              | —                                 | —                     | 1                                | —                     |
| Environmental provision                       | —                                 | —                     | 2                                | —                     |
| Litigation settlement                         | —                                 | —                     | —                                | 2                     |
| Foreign exchange loss                         | —                                 | 1                     | 1                                | 5                     |
| Other   | (1)                               | (1)                   | (4)                              | (3)                   |
| Other operating (income) loss, net            | <u>(7)</u>                        | <u>—</u>              | <u>(6)</u>                       | <u>4</u>              |

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2017**  
**(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)**  
**(UNAUDITED)**

**NOTE 7.**

---

**INCOME TAXES**

In the third quarter of 2017, the Company's income tax expense was \$3 million, consisting of a current income tax expense of \$10 million and a deferred income tax benefit of \$7 million. This compares to an income tax expense of \$16 million in the third quarter of 2016, consisting of a current income tax expense of \$5 million and a deferred income tax expense of \$11 million. The Company made income tax payments, net of refunds, of \$3 million during the third quarter of 2017. The effective tax rate was 4% compared with an effective tax rate of 21% in the third quarter of 2016. The effective tax rate for the third quarter of 2017 was favorably impacted by the recognition of previously unrecognized tax benefits due to the expiration of certain statutes of limitations. The effective tax rates for both the third quarter of 2017 and third quarter of 2016 were impacted by the finalization of certain estimates in connection with the filing of the Company's 2016 and 2015 income tax returns, respectively.

In the first nine months of 2017, the Company's income tax expense was \$17 million, consisting of a current income tax expense of \$36 million and a deferred income tax benefit of \$19 million. This compares to an income tax expense of \$19 million in the first nine months of 2016, consisting of a current income tax expense of \$13 million and a deferred income tax expense of \$6 million. The Company made income tax payments, net of refunds, of \$18 million during the first nine months of 2017. The effective tax rate was 12% compared to an effective tax rate of 19% in the first nine months of 2016. The effective tax rate for the first nine months of 2017 was favorably impacted by the recognition of previously unrecognized tax benefits, due to the expiration of certain statutes of limitations as well as by various enacted law changes in several U.S. states. The effective tax rates for both the first nine months of 2017 and 2016 were impacted by the finalization of certain estimates in connection with the filing of the Company's 2016 and 2015 income tax returns, respectively. Additionally, the effective tax rate for the first nine months of 2016 was impacted by the approval of a state tax credit in the U.S.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 8.**

---

**INVENTORIES**

The following table presents the components of inventories:

|                                    | <u>September 30,</u><br><u>2017</u> | <u>December 31,</u><br><u>2016</u> |
|------------------------------------|-------------------------------------|------------------------------------|
|                                    | \$                                  | \$                                 |
| Work in process and finished goods | 429                                 | 413                                |
| Raw materials                      | 133                                 | 132                                |
| Operating and maintenance supplies | 225                                 | 214                                |
|                                    | <u>787</u>                          | <u>759</u>                         |

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 9.**

---

**GOODWILL**

Changes in the carrying value of goodwill are as follows:

|   | <u>September 30, 2017</u> |
|---|---------------------------|
|   | \$                        |
| Balance at December 31, 2016                    | <b>550</b>                |
| Effect of foreign currency exchange rate change | <b>28</b>                 |
| Balance at end of period                        | <b><u>578</u></b>         |

The goodwill at September 30, 2017 is entirely related to the Personal Care reporting segment.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 10.**

**INTANGIBLE ASSETS**

The following table presents the components of intangible assets:

|   | Estimated useful lives<br>(in years) | September 30, 2017       |                             |            | December 31, 2016        |                             |            |
|---|--------------------------------------|--------------------------|-----------------------------|------------|--------------------------|-----------------------------|------------|
|   |                                      | Gross carrying<br>amount | Accumulated<br>amortization | Net        | Gross carrying<br>amount | Accumulated<br>amortization | Net        |
|   |                                      | \$                       | \$                          | \$         | \$                       | \$                          | \$         |
| <b>Definite-lived intangible assets subject to amortization</b>       |                                      |                          |                             |            |                          |                             |            |
| Water rights  | 40                                   | 3                        | (1)                         | 2          | 3                        | (1)                         | 2          |
| Customer relationships  | 10 – 40                              | 389                      | (75)                        | 314        | 369                      | (60)                        | 309        |
| Technology  | 7 – 20                               | 8                        | (3)                         | 5          | 8                        | (3)                         | 5          |
| Non-Compete   | 9                                    | 1                        | (1)                         | —          | 1                        | —                           | 1          |
| License rights  | 12                                   | 29                       | (11)                        | 18         | 28                       | (8)                         | 20         |
|   |                                      | <b>430</b>               | <b>(91)</b>                 | <b>339</b> | <b>409</b>               | <b>(72)</b>                 | <b>337</b> |
| <b>Indefinite-lived intangible assets not subject to amortization</b> |                                      |                          |                             |            |                          |                             |            |
| Water rights  |                                      | 4                        | —                           | 4          | 4                        | —                           | 4          |
| Trade names   |                                      | 243                      | —                           | 243        | 225                      | —                           | 225        |
| License rights  |                                      | 6                        | —                           | 6          | 6                        | —                           | 6          |
| Catalog rights  |                                      | 40                       | —                           | 40         | 36                       | —                           | 36         |
| <b>Total</b>  |                                      | <b>723</b>               | <b>(91)</b>                 | <b>632</b> | <b>680</b>               | <b>(72)</b>                 | <b>608</b> |

Amortization expense related to intangible assets for the three and nine months ended September 30, 2017 was \$4 million and \$14 million, respectively (2016 – \$5 million and \$14 million, respectively).

Amortization expense for the next five years related to intangible assets is expected to be as follows:

|   | 2017   | 2018 | 2019 | 2020 | 2021 |
|---|--------|------|------|------|------|
|   | \$     | \$   | \$   | \$   | \$   |
| Amortization expense related to intangible assets | 21 (1) | 21   | 21   | 21   | 21   |

(1) Represents twelve months of amortization

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 11.**

---

**CLOSURE AND RESTRUCTURING COSTS AND LIABILITY AND IMPAIRMENT OF PROPERTY, PLANT AND EQUIPMENT**

*Plymouth, North Carolina mill*

On September 23, 2016, the Company announced a plan to optimize fluff pulp manufacturing at the Plymouth, North Carolina mill. The restructuring, which is expected to be completed in 2018, includes the permanent closure of a pulp dryer and idling of assets, in addition to a workforce reduction of approximately 100 positions. The streamlining process will right-size the mill to an annualized production target of approximately 380,000 metric tons of fluff pulp. The Company recorded \$5 million of severance and termination costs under Closure and restructuring costs during the third quarter of 2016.

*Ashdown, Arkansas mill*

On December 10, 2014, the Company announced a project to convert a paper machine at its Ashdown, Arkansas mill to a high quality fluff pulp line used in absorbent applications such as baby diapers, feminine hygiene and adult incontinence products. The Company also invested in a pulp bale line that will provide flexibility to manufacture papergrade softwood pulp, contingent on market conditions. The conversion work commenced during the second quarter of 2016 and the production of bale softwood pulp began in the third quarter of 2016. The fluff pulp line will allow for the production of up to 516,000 metric tons of fluff pulp per year once the machine is in full operation. The project resulted in the permanent reduction of 364,000 short tons of annual uncoated freesheet production capacity on March 31, 2016.

The Company recorded \$5 million and \$29 million for the three and nine months ended September 30, 2016, respectively, of accelerated depreciation under Impairment of property, plant and equipment on the Consolidated Statement of Earnings and Comprehensive Income. The Company also recorded \$5 million and \$26 million of costs related to the fluff pulp conversion outage under Closure and restructuring costs for the three and nine months ended September 30, 2016. During the first quarter of 2016, the Company recorded \$1 million of severance and termination costs under Closure and restructuring costs.

*Other costs*

For the three and nine months ended September 30, 2016, other costs related to previous and ongoing closures include nil and \$1 million, respectively, of severance and termination costs related to the Pulp and Paper reporting segment.



**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 12.**

**CHANGES IN ACCUMULATED OTHER COMPREHENSIVE LOSS BY COMPONENT**

The following table presents the changes in Accumulated other comprehensive loss by component<sup>(1)</sup> for the nine months ended September 30, 2017 and the year ended December 31, 2016:

|   | Net derivative<br>(losses) gains on<br>cash flow hedges | Pension items <sup>(2)</sup> | Post-retirement<br>benefit items <sup>(2)</sup> | Foreign currency<br>items | Total        |
|---|---|------------------------------|---|---------------------------|--------------|
|   | \$  | \$                           | \$  | \$                        | \$           |
| Balance at December 31, 2015                                      | (30)  | (190)                        | (10)  | (271)                     | (501)        |
| Natural gas swap contracts  | 4   | N/A                          | N/A   | N/A                       | 4            |
| Net investment hedge  | (1)   | N/A                          | N/A   | N/A                       | (1)          |
| Currency options  | 8   | N/A                          | N/A   | N/A                       | 8            |
| Foreign exchange forward contracts                                | 16  | N/A                          | N/A   | N/A                       | 16           |
| Net gain  | N/A   | (38)                         | (1)   | N/A                       | (39)         |
| Foreign currency items  | N/A   | N/A                          | N/A   | (7)                       | (7)          |
| Other comprehensive income (loss)<br>before reclassifications     | 27  | (38)                         | (1)   | (7)                       | (19)         |
| Amounts reclassified from Accumulated<br>other comprehensive loss | 14  | 7                            | —   | —                         | 21           |
| Net current period other comprehensive<br>income (loss)           | 41  | (31)                         | (1)   | (7)                       | 2            |
| Balance at December 31, 2016                                      | 11  | (221)                        | (11)  | (278)                     | (499)        |
| Natural gas swap contracts  | (3)   | N/A                          | N/A   | N/A                       | (3)          |
| Currency options  | 13  | N/A                          | N/A   | N/A                       | 13           |
| Foreign exchange forward contracts                                | 1   | N/A                          | N/A   | N/A                       | 1            |
| Foreign currency items  | N/A   | N/A                          | N/A   | 142                       | 142          |
| Other comprehensive income<br>before reclassifications            | 11  | —                            | —   | 142                       | 153          |
| Amounts reclassified from Accumulated<br>other comprehensive loss | (6)   | 7                            | —   | —                         | 1            |
| Net current period other comprehensive income                     | 5   | 7                            | —   | 142                       | 154          |
| <b>Balance at September 30, 2017</b>                              | <b>16</b>   | <b>(214)</b>                 | <b>(11)</b>                                     | <b>(136)</b>              | <b>(345)</b> |

(1) All amounts are after tax. Amounts in parenthesis indicate losses.

(2) The accrued benefit obligation is actuarially determined on an annual basis as of December 31.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 12. CHANGES IN ACCUMULATED OTHER COMPREHENSIVE LOSS BY COMPONENT (CONTINUED)**

The following table presents reclassifications out of Accumulated other comprehensive loss:

| <u>Details about Accumulated other comprehensive loss components</u> | <b>Amounts reclassified from<br/>Accumulated other<br/>comprehensive loss(1)</b> |                    |
|--|--|--------------------|
|  | <i>For the three months ended</i>  |                    |
|  | September 30, 2017   | September 30, 2016 |
|  | \$   | \$                 |
| Net derivative (losses) gains on cash flow hedge                     |  |                    |
| Natural gas swap contracts   | 1  | 2 (2)              |
| Currency options and forwards  | (5)  | 1 (2)              |
| Total before tax   | (4)  | 3                  |
| Tax benefit (expense)  | 2  | (2)                |
| Net of tax   | (2)  | 1                  |
| Amortization of defined benefit pension items                        |  |                    |
| Amortization of net actuarial loss and prior year<br>service cost    | 3  | 2 (3)              |
| Tax expense  | (1)  | —                  |
| Net of tax   | 2  | 2                  |

| <u>Details about Accumulated other comprehensive loss components</u> | <b>Amounts reclassified from<br/>Accumulated other<br/>comprehensive loss(1)</b> |                    |
|--|--|--------------------|
|  | <i>For the nine months ended</i>   |                    |
|  | September 30, 2017   | September 30, 2016 |
|  | \$   | \$                 |
| Net derivative (losses) gains on cash flow hedges                    |  |                    |
| Natural gas swap contracts   | —  | 12 (2)             |
| Currency options and forwards  | (10)   | 12 (2)             |
| Total before tax   | (10)   | 24                 |
| Tax benefit (expense)  | 4  | (10)               |
| Net of tax   | (6)  | 14                 |
| Amortization of defined benefit pension items                        |  |                    |
| Amortization of net actuarial loss and prior year<br>service cost    | 10   | 7 (3)              |
| Tax expense  | (3)  | (2)                |
| Net of tax   | 7  | 5                  |

(1) Amounts in parentheses indicate losses.

(2) These amounts are included in Cost of Sales in the Consolidated Statements of Earnings and Comprehensive Income.

(3) These amounts are included in the computation of net periodic benefit cost (see Note 5 “Pension Plans and Other Post-Retirement Benefit Plans” for more details).

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 13.**

---

**SHAREHOLDERS' EQUITY**

On February 21, 2017, May 3, 2017, and August 1, 2017, the Company's Board of Directors approved a quarterly dividend of \$0.42 per share, respectively, to be paid to holders of the Company's common stock. Dividends of \$26 million were paid on April 17, 2017, July 17, 2017 and October 16, 2017, respectively, to shareholders of record on April 3, 2017, July 3, 2017 and October 2, 2017, respectively.

On October 31, 2017, the Company's Board of Directors approved a quarterly dividend of \$0.42 per share to be paid to holders of the Company's common stock. This dividend is to be paid on January 15, 2018, to shareholders of record on January 2, 2018.

**STOCK REPURCHASE PROGRAM**

The Company's Board of Directors has authorized a stock repurchase program (the "Program") of up to \$1.3 billion. Under the Program, the Company is authorized to repurchase, from time to time, shares of its outstanding common stock on the open market or in privately negotiated transactions. The timing and amount of stock repurchases will depend on a variety of factors, including the market conditions as well as corporate and regulatory considerations. The Program may be suspended, modified or discontinued at any time, and the Company has no obligation to repurchase any amount of its common stock under the Program. The Program has no set expiration date. The Company repurchases its common stock in part to reduce the dilutive effects of stock options and awards, and to improve shareholders' returns.

The Company makes open market purchases of its common stock using general corporate funds. Additionally, the Company may enter into structured stock repurchase agreements with large financial institutions using general corporate funds in order to lower the average cost to acquire shares. The agreements would require the Company to make up-front payments to the counterparty financial institutions, which would result in either the receipt of stock at the beginning of the term of the agreements followed by a share adjustment at the maturity of the agreements, or the receipt of either stock or cash at the maturity of the agreements, depending upon the price of the stock.

During the first nine months of 2017, there were no shares repurchased under the Program.

During the first nine months of 2016, the Company repurchased 304,915 shares at an average price of \$32.21 for a total cost of \$10 million.

Since the inception of the Program, the Company has repurchased 24,853,827 shares at an average price of \$39.33 for a total cost of \$977 million. All shares repurchased are recorded as Treasury stock on the Consolidated Balance Sheets under the par value method at \$0.01 per share.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 14.**

---

**COMMITMENTS AND CONTINGENCIES**

ENVIRONMENT

The following table reflects changes in the reserve for environmental remediation and asset retirement obligations:

|   | <u>September 30, 2017</u> |
|---|---------------------------|
|   | \$                        |
| Balance at beginning of year                    | 50                        |
| Additions                                       | 3                         |
| Environmental spending                          | (6)                       |
| Effect of foreign currency exchange rate change | 3                         |
| Balance at end of period                        | <u>50</u>                 |

The Company is subject to environmental laws and regulations enacted by federal, provincial, state and local authorities.

On February 16, 2010, the government of British Columbia issued a Remediation Order to Seaspan International Ltd. ("Seaspan") and the Company, in order to define and implement a remediation plan to address soil, sediment and groundwater issues. Construction began in January 2017 and is expected to be completed in 2019. The Company previously recorded an environmental reserve to address its estimated exposure. The possible cost in excess of the reserve is not considered to be material for this matter.

The U.S. Environmental Protection Agency ("EPA") and/or various state agencies have notified the Company that it may be a potentially responsible party under the Comprehensive Environmental Response Compensation and Liability Act, commonly known as "Superfund," and similar state laws with respect to other hazardous waste sites as to which no proceedings have been instituted against the Company. The Company continues to take remedial action under its Care and Control Program at its former wood preserving sites, and at a number of operating sites, due to possible soil, sediment or groundwater contamination.

*Climate change regulation*

Various national and local laws and regulations have been established or are emerging in jurisdictions where the Company currently has, or may have in the future, manufacturing facilities or investments. The Company does not expect to be disproportionately affected by these measures compared with other pulp and paper producers located in these jurisdictions.

The United States EPA Clean Power Plan regulation is being litigated and has been stayed. EPA is also proposing to repeal the Clean Power Plan in accordance with President Trump's Executive Order issued on March 28, 2017. The EPA has filed a motion with the D.C. Circuit to hold the case in abeyance while it reconsiders the rule, which the D.C. Circuit granted in part to allow time for additional briefing on how and whether the litigation should proceed. Regardless of the outcome for the Clean Power Plan, the Company does not expect to be disproportionately affected compared with other pulp and paper producers located in the states where the Company operates.

The Government of Canada is reviewing national policies to further reduce greenhouse gases ("GHG") and has announced its intent to impose a cost on carbon emissions. The Company does not expect its facilities to be disproportionately affected by these measures compared with other pulp and paper producers in Canada.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 14. COMMITMENTS AND CONTINGENCIES (CONTINUED)**

The provinces of Quebec and Ontario have GHG cap-and-trade systems with reduction targets. British Columbia has a carbon tax that applies to the purchase of fossil fuels within the province. The Company does not expect to be disproportionately affected compared to the other pulp and paper producers located in these provinces.

**CONTINGENCIES**

In the normal course of operations, the Company becomes involved in various legal actions mostly related to contract disputes, patent infringements, environmental and product warranty claims, and labor issues. While the final outcome with respect to actions outstanding or pending at September 30, 2017 cannot be predicted with certainty, it is management's opinion that their resolution will not have a material adverse effect on the Company's financial position, results of operations or cash flows.

*Spanish Competition Investigation*

On October 15, 2015, the Competition Directorate of Spain's National Commission of Markets and Competition ("CNMC") filed a Statement of Objections against a number of industry participants alleging the existence of a series of agreements between manufacturers, distributors and pharmacists to fix prices and to allocate margins for heavy adult incontinence products within the pharmacy channel in Spain during the period from December 1996 through January 2014. Among the parties named in the Statement of Objections was Indas, which the Company acquired in January 2014, and two of its affiliates.

On January 4, 2016, the Competition Directorate issued a proposed decision confirming the allegations of the Statement of Objections. The proposed decision recommended the imposition of fines on the parties without recommending the amount of any fines. The Company recorded a €0.2 million (\$0.2 million) provision in the fourth quarter of 2015 in Other operating (income) loss, net.

On May 26, 2016, the CNMC rendered its final decision, which declared that a number of manufacturers of adult heavy incontinence products, the sector association and certain individuals participated in price fixing during the period from December 1996 through January 2014. Indas and one of its subsidiaries were fined a total of €13.5 million (\$14.9 million) for their participation. A provision was recorded in the second quarter of 2016 in the amount of €13.3 million (\$14.7 million) in Other operating (income) loss, net.

The sellers of Indas made representations and warranties to the Company in the purchase agreement regarding, among other things, Indas' and its subsidiary's compliance with competition laws. The liability retained by the sellers was backed by a retained purchase price of €3 million (\$3.3 million) and bank guarantees of €9 million (\$9.9 million).

On June 27, 2016, in light of the CNMC decision, the sellers, in terms of their indemnity obligations, agreed to the appropriation by the Company of the retained purchase price and the release of the bank guarantees. Accordingly, a recovery of €12 million (\$13.2 million) was recorded in the second quarter of 2016 and included in Other operating (income) loss, net.

In July 2016, the fines were paid and Indas and two of its affiliates named in the final decision appealed the decision to the Spanish courts.

The Company purchased limited insurance coverage with respect to the purchase agreement, and is seeking to recover the remaining €1.5 million (\$1.7 million) under the insurance policy. Any recovery from the insurers would be recorded in the period when the proceeds are received.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 14. COMMITMENTS AND CONTINGENCIES (CONTINUED)**

**INDEMNIFICATIONS**

In the normal course of business, the Company offers indemnifications relating to the sale of its businesses and real estate. In general, these indemnifications may relate to claims from past business operations, the failure to abide by covenants and the breach of representations and warranties included in the sales agreements. Typically, such representations and warranties relate to taxation, environmental, product and employee matters. The terms of these indemnification agreements are generally for an unlimited period of time. At September 30, 2017, the Company is unable to estimate the potential maximum liabilities for these types of indemnification guarantees as the amounts are contingent upon the outcome of future events, the nature and likelihood of which cannot be reasonably estimated at this time. Accordingly, no provision has been recorded. These indemnifications have not yielded a significant expense in the past.

*Pension Plans*

The Company has indemnified and held harmless the trustees of its pension funds, and the respective officers, directors, employees and agents of such trustees, from any and all costs and expenses arising out of the performance of their obligations under the relevant trust agreements, including in respect of their reliance on authorized instructions from the Company or for failing to act in the absence of authorized instructions. These indemnifications survive the termination of such agreements. At September 30, 2017, the Company has not recorded a liability associated with these indemnifications, as it does not expect to make any payments pertaining to these indemnifications.

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 15.**

**SEGMENT DISCLOSURES**

The Company's two reportable segments described below also represent its two operating segments. Each reportable segment offers different products and services and requires different manufacturing processes, technology and marketing strategies. The following summary briefly describes the operations included in each of the Company's reportable segments:

- **Pulp and Paper** – consists of the design, manufacturing, marketing and distribution of communication, specialty and packaging papers, as well as softwood, fluff and hardwood market pulp.
- **Personal Care** – consists of the design, manufacturing, marketing and distribution of absorbent hygiene products.

An analysis and reconciliation of the Company's business segment information to the respective information in the financial statements is as follows:

| SEGMENT DATA   | <i>For the three months ended</i> |                       | <i>For the nine months ended</i> |                       |
|--|-----------------------------------|-----------------------|----------------------------------|-----------------------|
|  | September 30,<br>2017             | September 30,<br>2016 | September 30,<br>2017            | September 30,<br>2016 |
|  | \$                                | \$                    | \$                               | \$                    |
| <b>Sales by segment</b>  |                                   |                       |                                  |                       |
| Pulp and Paper   | 1,054                             | 1,054                 | 3,126                            | 3,193                 |
| Personal Care  | 253                               | 231                   | 743                              | 675                   |
| Total for reportable segments  | 1,307                             | 1,285                 | 3,869                            | 3,868                 |
| Intersegment sales   | (15)                              | (15)                  | (49)                             | (44)                  |
| Consolidated sales   | <u>1,292</u>                      | <u>1,270</u>          | <u>3,820</u>                     | <u>3,824</u>          |
| <b>Sales by product group</b>  |                                   |                       |                                  |                       |
| Communication papers   | 597                               | 638                   | 1,798                            | 1,952                 |
| Specialty and packaging papers   | 167                               | 172                   | 486                              | 518                   |
| Market pulp  | 275                               | 229                   | 793                              | 679                   |
| Absorbent hygiene products   | 253                               | 231                   | 743                              | 675                   |
| Consolidated sales   | <u>1,292</u>                      | <u>1,270</u>          | <u>3,820</u>                     | <u>3,824</u>          |
| <b>Depreciation and amortization of property, plant and equipment</b>                      |                                   |                       |                                  |                       |
| Pulp and Paper   | 63                                | 71                    | 190                              | 216                   |
| Personal Care  | 17                                | 16                    | 49                               | 47                    |
| Total for reportable segments  | 80                                | 87                    | 239                              | 263                   |
| Impairment of property, plant and equipment - Pulp and Paper                               | —                                 | 5                     | —                                | 29                    |
| Consolidated depreciation and amortization and impairment of property, plant and equipment | <u>80</u>                         | <u>92</u>             | <u>239</u>                       | <u>292</u>            |
| <b>Operating income (loss)</b>   |                                   |                       |                                  |                       |
| Pulp and Paper   | 93                                | 89                    | 192                              | 143                   |
| Personal Care  | 8                                 | 15                    | 37                               | 44                    |
| Corporate  | (12)                              | (12)                  | (34)                             | (38)                  |
| Consolidated operating income  | 89                                | 92                    | 195                              | 149                   |
| Interest expense, net  | 16                                | 17                    | 50                               | 49                    |
| Earnings before income taxes   | 73                                | 75                    | 145                              | 100                   |
| Income tax expense   | 3                                 | 16                    | 17                               | 19                    |
| Net earnings   | <u>70</u>                         | <u>59</u>             | <u>128</u>                       | <u>81</u>             |

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 16.**

**SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION**

The following information is presented as required under Rule 3-10 of Regulation S-X, in connection with the Company's issuance of debt securities that are fully and unconditionally guaranteed by Domtar Paper Company, LLC, a 100% owned subsidiary of the Company, Domtar Industries LLC (and subsidiaries, excluding Domtar Funding LLC), Domtar A.W. LLC, Attends Healthcare Products Inc., EAM Corporation, Associated Hygienic Products LLC and Home Delivery Incontinent Supplies Co., all 100% owned subsidiaries of the Company ("Guarantor Subsidiaries"), on a joint and several basis. Pursuant to the amendment and restatement of the 2016 Credit Agreement on August 18, 2016, the Guaranteed Debt will not be guaranteed by certain of Domtar's 100% owned subsidiaries; including Domtar Delaware Holdings Inc. and its foreign subsidiaries, including Attends Healthcare Limited, Domtar Inc. and Laboratorios Indas. S.A.U.. Also excluded are Ariva Distribution Inc., Domtar Delaware Investments Inc., Domtar Delaware Holdings LLC, Domtar AI Inc., Domtar Personal Care Absorbent Hygiene Inc., Domtar Wisconsin Dam Corp. and Palmetto Enterprises LLC, (collectively the "Non-Guarantor Subsidiaries"). The subsidiary's guarantee may be released in certain customary circumstances, such as if the subsidiary is sold or sells all of its assets, if the subsidiary's guarantee of the Credit Agreement is terminated or released and if the requirements for legal defeasance to discharge the indenture have been satisfied.

The following supplemental condensed consolidating financial information sets forth, on an unconsolidated basis, the Balance Sheets at September 30, 2017 and December 31, 2016, the Statements of Earnings and Comprehensive Income for the three and nine months ended September 30, 2017 and 2016 and the Statements of Cash Flows for the nine months ended September 30, 2017 and 2016 for Domtar Corporation (the "Parent"), and on a combined basis for the Guarantor Subsidiaries and, on a combined basis, the Non-Guarantor Subsidiaries. The supplemental condensed consolidating financial information reflects the investments of the Parent in the Guarantor Subsidiaries, as well as the investments of the Guarantor Subsidiaries in the Non-Guarantor Subsidiaries, using the equity method.

| CONDENSED CONSOLIDATING STATEMENT OF EARNINGS<br>AND COMPREHENSIVE INCOME | <i>For the three months ended<br/>September 30, 2017</i> |                           |                                   |                              |              |
|---|--|---------------------------|-----------------------------------|------------------------------|--------------|
|   | Parent   | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|   | \$   | \$                        | \$                                | \$                           | \$           |
| <b>Sales</b>  | —  | 1,059                     | 522                               | (289)                        | 1,292        |
| <b>Operating expenses</b>   |  |                           |                                   |                              |              |
| Cost of sales, excluding depreciation and amortization                    | —  | 901                       | 400                               | (289)                        | 1,012        |
| Depreciation and amortization   | —  | 58                        | 22                                | —                            | 80           |
| Selling, general and administrative                                       | 4  | 37                        | 77                                | —                            | 118          |
| Other operating income, net   | —  | —                         | (7)                               | —                            | (7)          |
|   | 4  | 996                       | 492                               | (289)                        | 1,203        |
| <b>Operating (loss) income</b>  | (4)  | 63                        | 30                                | —                            | 89           |
| Interest expense (income), net  | 15   | 21                        | (20)                              | —                            | 16           |
| <b>(Loss) earnings before income taxes</b>                                | (19)   | 42                        | 50                                | —                            | 73           |
| Income tax (benefit) expense  | (4)  | (4)                       | 11                                | —                            | 3            |
| Share in earnings of equity accounted investees                           | 85   | 39                        | —                                 | (124)                        | —            |
| <b>Net earnings</b>   | 70   | 85                        | 39                                | (124)                        | 70           |
| Other comprehensive income  | 69   | 69                        | 61                                | (130)                        | 69           |
| <b>Comprehensive income</b>   | 139  | 154                       | 100                               | (254)                        | 139          |



**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 16. SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION (CONTINUED)**

| CONDENSED CONSOLIDATING STATEMENT OF EARNINGS<br>AND COMPREHENSIVE INCOME | <i>For the nine months ended</i><br>September 30, 2017 |                           |                                   |                              |              |
|---|--|---------------------------|-----------------------------------|------------------------------|--------------|
|   | Parent   | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|   | \$   | \$                        | \$                                | \$                           | \$           |
| <b>Sales</b>  | —  | 3,156                     | 1,537                             | (873)                        | 3,820        |
| <b>Operating expenses</b>   |  |                           |                                   |                              |              |
| Cost of sales, excluding depreciation and amortization                    | —  | 2,749                     | 1,179                             | (873)                        | 3,055        |
| Depreciation and amortization   | —  | 175                       | 64                                | —                            | 239          |
| Selling, general and administrative                                       | 8  | 101                       | 228                               | —                            | 337          |
| Other operating income, net   | —  | (2)                       | (4)                               | —                            | (6)          |
|   | <u>8</u>   | <u>3,023</u>              | <u>1,467</u>                      | <u>(873)</u>                 | <u>3,625</u> |
| <b>Operating (loss) income</b>  | (8)  | 133                       | 70                                | —                            | 195          |
| Interest expense (income), net  | 48   | 63                        | (61)                              | —                            | 50           |
| <b>(Loss) earnings before income taxes</b>                                | (56)   | 70                        | 131                               | —                            | 145          |
| Income tax (benefit) expense  | (13)   | 1                         | 29                                | —                            | 17           |
| Share in earnings of equity accounted investees                           | 171  | 102                       | —                                 | (273)                        | —            |
| <b>Net earnings</b>   | 128  | 171                       | 102                               | (273)                        | 128          |
| Other comprehensive income  | 154  | 163                       | 146                               | (309)                        | 154          |
| <b>Comprehensive income</b>   | <u>282</u>   | <u>334</u>                | <u>248</u>                        | <u>(582)</u>                 | <u>282</u>   |

| CONDENSED CONSOLIDATING STATEMENT OF<br>EARNINGS AND COMPREHENSIVE INCOME | <i>For the three months ended</i><br>September 30, 2016 |                           |                                   |                              |              |
|---|---|---------------------------|-----------------------------------|------------------------------|--------------|
|   | Parent  | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|   | \$  | \$                        | \$                                | \$                           | \$           |
| <b>Sales</b>  | —   | 1,044                     | 516                               | (290)                        | 1,270        |
| <b>Operating expenses</b>   |   |                           |                                   |                              |              |
| Cost of sales, excluding depreciation and amortization                    | —   | 879                       | 380                               | (290)                        | 969          |
| Depreciation and amortization   | —   | 65                        | 22                                | —                            | 87           |
| Selling, general and administrative                                       | 3   | 28                        | 76                                | —                            | 107          |
| Impairment of property, plant and equipment                               | —   | 5                         | —                                 | —                            | 5            |
| Closure and restructuring costs   | —   | 10                        | —                                 | —                            | 10           |
| Other operating (income) loss, net  | —   | (1)                       | 1                                 | —                            | —            |
|   | <u>3</u>  | <u>986</u>                | <u>479</u>                        | <u>(290)</u>                 | <u>1,178</u> |
| <b>Operating (loss) income</b>  | (3)   | 58                        | 37                                | —                            | 92           |
| Interest expense (income), net  | 16  | 14                        | (13)                              | —                            | 17           |
| <b>(Loss) earnings before income taxes</b>                                | (19)  | 44                        | 50                                | —                            | 75           |
| Income tax (benefit) expense  | (4)   | (3)                       | 23                                | —                            | 16           |
| Share in earnings of equity accounted investees                           | 74  | 27                        | —                                 | (101)                        | —            |
| <b>Net earnings</b>   | 59  | 74                        | 27                                | (101)                        | 59           |
| Other comprehensive income  | 3   | 7                         | 7                                 | (14)                         | 3            |
| <b>Comprehensive income</b>   | <u>62</u>   | <u>81</u>                 | <u>34</u>                         | <u>(115)</u>                 | <u>62</u>    |

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 16. SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION (CONTINUED)**

| CONDENSED CONSOLIDATING STATEMENT OF EARNINGS<br>AND COMPREHENSIVE INCOME | <i>For the nine months ended</i><br>September 30, 2016 |                           |                                   |                              |              |
|---|--|---------------------------|-----------------------------------|------------------------------|--------------|
|   | Parent   | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|   | \$   | \$                        | \$                                | \$                           | \$           |
| <b>Sales</b>  | —  | 3,150                     | 1,535                             | (861)                        | 3,824        |
| <b>Operating expenses</b>   |  |                           |                                   |                              |              |
| Cost of sales, excluding depreciation and amortization                    | —  | 2,725                     | 1,168                             | (861)                        | 3,032        |
| Depreciation and amortization   | —  | 193                       | 70                                | —                            | 263          |
| Selling, general and administrative                                       | 13   | 80                        | 221                               | —                            | 314          |
| Impairment of property, plant and equipment                               | —  | 29                        | —                                 | —                            | 29           |
| Closure and restructuring costs   | —  | 33                        | —                                 | —                            | 33           |
| Other operating loss (income), net  | 1  | (2)                       | 5                                 | —                            | 4            |
|   | <u>14</u>  | <u>3,058</u>              | <u>1,464</u>                      | <u>(861)</u>                 | <u>3,675</u> |
| <b>Operating (loss) income</b>  | (14)   | 92                        | 71                                | —                            | 149          |
| Interest expense (income), net  | 48   | 30                        | (29)                              | —                            | 49           |
| <b>(Loss) earnings before income taxes</b>                                | (62)   | 62                        | 100                               | —                            | 100          |
| Income tax (benefit) expense  | (14)   | 1                         | 32                                | —                            | 19           |
| Share in earnings of equity accounted investees                           | 129  | 68                        | —                                 | (197)                        | —            |
| <b>Net earnings</b>   | 81   | 129                       | 68                                | (197)                        | 81           |
| Other comprehensive income  | 103  | 97                        | 63                                | (160)                        | 103          |
| <b>Comprehensive income</b>   | <u>184</u>   | <u>226</u>                | <u>131</u>                        | <u>(357)</u>                 | <u>184</u>   |

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 16. SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION (CONTINUED)**

| CONDENSED CONSOLIDATING BALANCE SHEET             | September 30, 2017 |                           |                                   |                              |              |
|---|--------------------|---------------------------|-----------------------------------|------------------------------|--------------|
|   | Parent             | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|   | \$                 | \$                        | \$                                | \$                           | \$           |
| <b>Assets</b>                                     |                    |                           |                                   |                              |              |
| <b>Current assets</b>                             |                    |                           |                                   |                              |              |
| Cash and cash equivalents                         | 10                 | 3                         | 130                               | —                            | 143          |
| Receivables                                       | —                  | 335                       | 324                               | —                            | 659          |
| Inventories                                       | —                  | 536                       | 251                               | —                            | 787          |
| Prepaid expenses                                  | 11                 | 27                        | 9                                 | —                            | 47           |
| Income and other taxes receivable                 | —                  | 3                         | 14                                | (4)                          | 13           |
| Intercompany accounts                             | 292                | 367                       | 85                                | (744)                        | —            |
| <b>Total current assets</b>                       | <b>313</b>         | <b>1,271</b>              | <b>813</b>                        | <b>(748)</b>                 | <b>1,649</b> |
| Property, plant and equipment, net                | —                  | 1,888                     | 886                               | —                            | 2,774        |
| Goodwill  | —                  | 313                       | 265                               | —                            | 578          |
| Intangible assets, net                            | —                  | 270                       | 362                               | —                            | 632          |
| Investments in affiliates                         | 4,310              | 2,898                     | —                                 | (7,208)                      | —            |
| Intercompany long-term advances                   | 6                  | 81                        | 1,466                             | (1,553)                      | —            |
| Other assets                                      | 36                 | 28                        | 134                               | (47)                         | 151          |
| <b>Total assets</b>                               | <b>4,665</b>       | <b>6,749</b>              | <b>3,926</b>                      | <b>(9,556)</b>               | <b>5,784</b> |
| <b>Liabilities and shareholders' equity</b>       |                    |                           |                                   |                              |              |
| <b>Current liabilities</b>                        |                    |                           |                                   |                              |              |
| Trade and other payables                          | 47                 | 405                       | 235                               | —                            | 687          |
| Intercompany accounts                             | 299                | 97                        | 348                               | (744)                        | —            |
| Income and other taxes payable                    | 11                 | —                         | 25                                | (4)                          | 32           |
| Long-term debt due within one year                | —                  | —                         | 1                                 | —                            | 1            |
| <b>Total current liabilities</b>                  | <b>357</b>         | <b>502</b>                | <b>609</b>                        | <b>(748)</b>                 | <b>720</b>   |
| Long-term debt                                    | 792                | 299                       | 73                                | —                            | 1,164        |
| Intercompany long-term loans                      | 610                | 942                       | 1                                 | (1,553)                      | —            |
| Deferred income taxes and other                   | —                  | 558                       | 170                               | (47)                         | 681          |
| Other liabilities and deferred credits            | 20                 | 138                       | 175                               | —                            | 333          |
| Shareholders' equity                              | 2,886              | 4,310                     | 2,898                             | (7,208)                      | 2,886        |
| <b>Total liabilities and shareholders' equity</b> | <b>4,665</b>       | <b>6,749</b>              | <b>3,926</b>                      | <b>(9,556)</b>               | <b>5,784</b> |

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 16. SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION (CONTINUED)**

| CONDENSED CONSOLIDATING BALANCE SHEET             | December 31, 2016 |                           |                                   |                              |              |
|---|-------------------|---------------------------|-----------------------------------|------------------------------|--------------|
|   | Parent            | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|   | \$                | \$                        | \$                                | \$                           | \$           |
| <b>Assets</b>                                     |                   |                           |                                   |                              |              |
| <b>Current assets</b>                             |                   |                           |                                   |                              |              |
| Cash and cash equivalents                         | 17                | 14                        | 94                                | —                            | 125          |
| Receivables                                       | —                 | 305                       | 308                               | —                            | 613          |
| Inventories                                       | —                 | 548                       | 211                               | —                            | 759          |
| Prepaid expenses                                  | 15                | 19                        | 6                                 | —                            | 40           |
| Income and other taxes receivable                 | —                 | 16                        | 15                                | —                            | 31           |
| Intercompany accounts                             | 331               | 184                       | 47                                | (562)                        | —            |
| <b>Total current assets</b>                       | <b>363</b>        | <b>1,086</b>              | <b>681</b>                        | <b>(562)</b>                 | <b>1,568</b> |
| <b>Property, plant and equipment, net</b>         | <b>—</b>          | <b>2,000</b>              | <b>825</b>                        | <b>—</b>                     | <b>2,825</b> |
| <b>Goodwill</b>                                   | <b>—</b>          | <b>313</b>                | <b>237</b>                        | <b>—</b>                     | <b>550</b>   |
| <b>Intangible assets, net</b>                     | <b>—</b>          | <b>279</b>                | <b>329</b>                        | <b>—</b>                     | <b>608</b>   |
| <b>Investments in affiliates</b>                  | <b>3,976</b>      | <b>2,678</b>              | <b>—</b>                          | <b>(6,654)</b>               | <b>—</b>     |
| <b>Intercompany long-term advances</b>            | <b>6</b>          | <b>80</b>                 | <b>1,411</b>                      | <b>(1,497)</b>               | <b>—</b>     |
| <b>Other assets</b>                               | <b>15</b>         | <b>18</b>                 | <b>103</b>                        | <b>(7)</b>                   | <b>129</b>   |
| <b>Total assets</b>                               | <b>4,360</b>      | <b>6,454</b>              | <b>3,586</b>                      | <b>(8,720)</b>               | <b>5,680</b> |
| <b>Liabilities and shareholders' equity</b>       |                   |                           |                                   |                              |              |
| <b>Current liabilities</b>                        |                   |                           |                                   |                              |              |
| Bank indebtedness                                 | —                 | 12                        | —                                 | —                            | 12           |
| Trade and other payables                          | 48                | 391                       | 217                               | —                            | 656          |
| Intercompany accounts                             | 136               | 115                       | 311                               | (562)                        | —            |
| Income and other taxes payable                    | 16                | —                         | 6                                 | —                            | 22           |
| Long-term debt due within one year                | 63                | —                         | —                                 | —                            | 63           |
| <b>Total current liabilities</b>                  | <b>263</b>        | <b>518</b>                | <b>534</b>                        | <b>(562)</b>                 | <b>753</b>   |
| <b>Long-term debt</b>                             | <b>841</b>        | <b>299</b>                | <b>78</b>                         | <b>—</b>                     | <b>1,218</b> |
| <b>Intercompany long-term loans</b>               | <b>560</b>        | <b>937</b>                | <b>—</b>                          | <b>(1,497)</b>               | <b>—</b>     |
| <b>Deferred income taxes and other</b>            | <b>—</b>          | <b>556</b>                | <b>126</b>                        | <b>(7)</b>                   | <b>675</b>   |
| <b>Other liabilities and deferred credits</b>     | <b>20</b>         | <b>168</b>                | <b>170</b>                        | <b>—</b>                     | <b>358</b>   |
| <b>Shareholders' equity</b>                       | <b>2,676</b>      | <b>3,976</b>              | <b>2,678</b>                      | <b>(6,654)</b>               | <b>2,676</b> |
| <b>Total liabilities and shareholders' equity</b> | <b>4,360</b>      | <b>6,454</b>              | <b>3,586</b>                      | <b>(8,720)</b>               | <b>5,680</b> |

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 16. SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION (CONTINUED)**

| CONDENSED CONSOLIDATING STATEMENT OF<br>CASH FLOWS  | <i>For the nine months ended</i><br>September 30, 2017 |                           |                                   |                              |              |
|---|--|---------------------------|-----------------------------------|------------------------------|--------------|
|   | Parent   | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|   | \$   | \$                        | \$                                | \$                           | \$           |
| <b>Operating activities</b>   |  |                           |                                   |                              |              |
| Net earnings  | 128  | 171                       | 102                               | (273)                        | 128          |
| Changes in operating and intercompany assets and liabilities and non-cash items, included in net earnings | 43   | (176)                     | 56                                | 273                          | 196          |
| Cash flows provided from (used for) operating activities  | 171  | (5)                       | 158                               | —                            | 324          |
| <b>Investing activities</b>   |  |                           |                                   |                              |              |
| Additions to property, plant and equipment  | —  | (61)                      | (50)                              | —                            | (111)        |
| Proceeds from disposals of property, plant and equipment  | —  | —                         | 8                                 | —                            | 8            |
| Cash flows used for investing activities  | —  | (61)                      | (42)                              | —                            | (103)        |
| <b>Financing activities</b>   |  |                           |                                   |                              |              |
| Dividend payments   | (78)   | —                         | —                                 | —                            | (78)         |
| Net change in bank indebtedness   | —  | (12)                      | —                                 | —                            | (12)         |
| Change in revolving credit facility   | (50)   | —                         | —                                 | —                            | (50)         |
| Proceeds from receivables securitization facility   | —  | —                         | 25                                | —                            | 25           |
| Repayments of receivables securitization facility   | —  | —                         | (35)                              | —                            | (35)         |
| Repayments of long-term debt  | (63)   | —                         | —                                 | —                            | (63)         |
| Increase in long-term advances to related parties   | —  | —                         | (79)                              | 79                           | —            |
| Decrease in long-term advances to related parties   | 12   | 67                        | —                                 | (79)                         | —            |
| Other   | 1  | —                         | —                                 | —                            | 1            |
| Cash flows (used for) provided from financing activities  | (178)  | 55                        | (89)                              | —                            | (212)        |
| <b>Net (decrease) increase in cash and cash equivalents</b>   | <b>(7)</b>   | <b>(11)</b>               | <b>27</b>                         | <b>—</b>                     | <b>9</b>     |
| Impact of foreign exchange on cash  | —  | —                         | 9                                 | —                            | 9            |
| Cash and cash equivalents at beginning of period  | 17   | 14                        | 94                                | —                            | 125          |
| <b>Cash and cash equivalents at end of period</b>   | <b>10</b>  | <b>3</b>                  | <b>130</b>                        | <b>—</b>                     | <b>143</b>   |

**DOMTAR CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

SEPTEMBER 30, 2017  
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)  
(UNAUDITED)

**NOTE 16. SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION (CONTINUED)**

| CONDENSED CONSOLIDATING STATEMENT OF<br>CASH FLOWS  | <i>For the nine months ended</i><br>September 30, 2016 |                           |                                   |                              |              |
|---|--|---------------------------|-----------------------------------|------------------------------|--------------|
|   | Parent   | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|   | \$   | \$                        | \$                                | \$                           | \$           |
| <b>Operating activities</b>   |  |                           |                                   |                              |              |
| Net earnings  | 81   | 129                       | 68                                | (197)                        | 81           |
| Changes in operating and intercompany assets and liabilities and non-cash items, included in net earnings | (4,288)  | 4,205                     | 115                               | 197                          | 229          |
| Cash flows (used for) provided from operating activities  | (4,207)  | 4,334                     | 183                               | —                            | 310          |
| <b>Investing activities</b>   |  |                           |                                   |                              |              |
| Additions to property, plant and equipment  | —  | (246)                     | (56)                              | —                            | (302)        |
| Acquisition of business, net of cash acquired   | —  | (1)                       | —                                 | —                            | (1)          |
| Other   | —  | —                         | 1                                 | —                            | 1            |
| Cash flows used for investing activities  | —  | (247)                     | (55)                              | —                            | (302)        |
| <b>Financing activities</b>   |  |                           |                                   |                              |              |
| Dividend payments   | (76)   | —                         | —                                 | —                            | (76)         |
| Stock repurchase  | (10)   | —                         | —                                 | —                            | (10)         |
| Net change in bank indebtedness   | —  | 1                         | —                                 | —                            | 1            |
| Change in revolving credit facility   | 60   | —                         | —                                 | —                            | 60           |
| Proceeds from receivables securitization facility   | —  | —                         | 140                               | —                            | 140          |
| Repayments of receivables securitization facility   | —  | —                         | (40)                              | —                            | (40)         |
| Repayments of long-term debt  | (38)   | (1)                       | (1)                               | —                            | (40)         |
| Increase in long-term advances to related parties   | —  | (4,089)                   | (172)                             | 4,261                        | —            |
| Decrease in long-term advances to related parties   | 4,261  | —                         | —                                 | (4,261)                      | —            |
| Other   | (3)  | —                         | —                                 | —                            | (3)          |
| Cash flows provided from (used for) financing activities  | 4,194  | (4,089)                   | (73)                              | —                            | 32           |
| <b>Net (decrease) increase in cash and cash equivalents</b>   | <b>(13)</b>  | <b>(2)</b>                | <b>55</b>                         | <b>—</b>                     | <b>40</b>    |
| Impact of foreign exchange on cash  | —  | —                         | 2                                 | —                            | 2            |
| Cash and cash equivalents at beginning of period  | 49   | 2                         | 75                                | —                            | 126          |
| <b>Cash and cash equivalents at end of period</b>   | <b>36</b>  | <b>—</b>                  | <b>132</b>                        | <b>—</b>                     | <b>168</b>   |

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") should be read in conjunction with Domtar Corporation's unaudited interim financial statements and notes thereto included in this Quarterly Report on Form 10-Q. This MD&A should also be read in conjunction with the historical financial information contained in our Annual Report on Form 10-K for the year ended December 31, 2016, filed with the Securities and Exchange Commission ("SEC") on February 24, 2017. Throughout this MD&A, unless otherwise specified, "Domtar Corporation," "the Company," "Domtar," "we," "us" and "our" refers to Domtar Corporation and its subsidiaries. Domtar Corporation's common stock is listed on the New York Stock Exchange and the Toronto Stock Exchange. Except where otherwise indicated, all financial information reflected herein is determined on the basis of accounting principles generally accepted in the United States.

The information contained on our website, [www.domtar.com](http://www.domtar.com), is not incorporated by reference into this Form 10-Q and should in no way be construed as a part of this or any other report that we file with or furnish to the SEC.

In accordance with industry practice, in this report, the term "ton" or the symbol "ST" refers to a short ton, an imperial unit of measurement equal to 0.9072 metric tons. The term "metric ton" or the symbol "ADMT" refers to an air dry metric ton. In this report, unless otherwise indicated, all dollar amounts are expressed in U.S. dollars, and the term "dollars" and the symbol "\$" refer to U.S. dollars. In the following discussion, unless otherwise noted, references to increases or decreases in income and expense items, prices, contribution to net earnings (loss), and shipment volumes are based on three and nine months ended September 30, 2017 and 2016. The three month and nine month periods are also referred to as the third quarter and first nine months of 2017 and 2016. Reference to notes refers to footnotes to the consolidated financial statements and notes thereto included in Item 1 of this Form 10-Q.

This MD&A is intended to provide investors with an understanding of our recent performance, financial condition and outlook. Topics discussed and analyzed include:

- Overview
- Highlights for the three month and nine month periods ended September 30, 2017
- Outlook
- Consolidated Results of Operations and Segment Review
- Liquidity and Capital Resources

### OVERVIEW

We design, manufacture, market and distribute a wide variety of fiber-based products, including communication papers, specialty and packaging papers, and absorbent hygiene products. The foundation of our business is a network of wood fiber converting assets that produce paper grade, fluff and specialty pulp. More than 50% of our pulp production is consumed internally to manufacture paper and other consumer products, with the balance sold as market pulp. We are the largest integrated marketer of uncoated freesheet paper in North America serving a variety of customers, including merchants, retail outlets, stationers, printers, publishers, converters and end-users. We are also a marketer and producer of a broad line of incontinence care products as well as infant diapers. To learn more, visit [www.domtar.com](http://www.domtar.com).

We have two reportable segments as described below, which also represent our two operating segments. Each reportable segment offers different products and services and requires different manufacturing processes, technology and marketing strategies. The following summary briefly describes the operations included in each of our reportable segments.

**Pulp and Paper:** Our Pulp and Paper segment consists of the design, manufacturing, marketing and distribution of communication, specialty and packaging papers, as well as softwood, fluff and hardwood market pulp.

**Personal Care:** Our Personal Care segment consists of the design, manufacturing, marketing and distribution of absorbent hygiene products.

## HIGHLIGHTS FOR THE THREE MONTH PERIOD ENDED SEPTEMBER 30, 2017

- Operating income decreased by 3% while net earnings increased by 19%, from the third quarter of 2016.
- Sales increased by 2% from the third quarter of 2016, mostly due to the inclusion of results of Home Delivery Incontinent Supplies (“HDIS”), acquired on October 1, 2016. Net average selling prices for paper were down from the third quarter of 2016 while net average selling prices for pulp were up. Our manufactured paper volumes were down while our pulp volumes were up when compared to the third quarter of 2016.
- We paid \$26 million in dividends.

## HIGHLIGHTS FOR THE NINE MONTH PERIOD ENDED SEPTEMBER 30, 2017

- Operating income and net earnings increased by 31% and 58%, respectively, from the first nine months of 2016.
- Sales were relatively flat as compared to the first nine months of 2016. Net average selling prices for paper were down from the first nine months of 2016 while net average selling prices for pulp were up. Our manufactured paper volumes were down while our pulp volumes were up when compared to the first nine months of 2016. Our Personal Care sales were up, in part due to the acquisition of HDIS.
- We paid \$78 million in dividends.

| FINANCIAL HIGHLIGHTS   | Three months ended    |                       |          |      | Nine months ended     |                       |          |     |
|--|-----------------------|-----------------------|----------|------|-----------------------|-----------------------|----------|-----|
|  | September 30,<br>2017 | September 30,<br>2016 | Variance |      | September 30,<br>2017 | September 30,<br>2016 | Variance |     |
|  |                       |                       | \$       | %    |                       |                       | \$       | %   |
| <i>(In millions of dollars, unless otherwise noted)</i>      |                       |                       |          |      |                       |                       |          |     |
| Sales  | \$ 1,292              | \$ 1,270              | \$ 22    | 2%   | \$ 3,820              | \$ 3,824              | \$ (4)   | -%  |
| Operating income   | 89                    | 92                    | (3)      | (3%) | 195                   | 149                   | 46       | 31% |
| Net earnings   | 70                    | 59                    | 11       | 19%  | 128                   | 81                    | 47       | 58% |
| Net earnings per common share<br>(in dollars) <sup>1</sup> : |                       |                       |          |      |                       |                       |          |     |
| Basic  | \$ 1.12               | \$ 0.94               | \$ 0.18  | 19%  | \$ 2.04               | \$ 1.29               | \$ 0.75  | 58% |
| Diluted  | \$ 1.11               | \$ 0.94               | \$ 0.17  | 18%  | \$ 2.04               | \$ 1.29               | \$ 0.75  | 58% |

|   | At<br>September 30,<br>2017 | At<br>December 31,<br>2016 |
|---|-----------------------------|----------------------------|
| Total assets                                    | \$ 5,784                    | \$ 5,680                   |
| Total long-term debt, including current portion | \$ 1,165                    | \$ 1,281                   |

<sup>1</sup> See Note 4 “Earnings per Common Share” of the financial statements in this Quarterly Report on Form 10-Q for more information on the calculation of net earnings per common share.



## OUTLOOK

In the fourth quarter, we expect higher maintenance costs in Pulp and Paper. Paper is expected to be negatively impacted by seasonally unfavorable mix while Pulp should continue to realize higher prices following recently announced price increases. Personal Care should benefit from higher volume, favorable raw material costs and seasonally lower marketing expenses.

## CONSOLIDATED RESULTS OF OPERATIONS AND SEGMENT REVIEW

This section presents a discussion and analysis of our third quarter and first nine months of 2017 and 2016 sales, operating income (loss) and other information relevant to the understanding of our results of operations.

### ANALYSIS OF NET SALES

#### By Business Segment

|                               | Three months ended    |                       |          |     | Nine months ended     |                       |          |     |
|-------------------------------|-----------------------|-----------------------|----------|-----|-----------------------|-----------------------|----------|-----|
|                               | September 30,<br>2017 | September 30,<br>2016 | Variance |     | September 30,<br>2017 | September 30,<br>2016 | Variance |     |
|                               |                       |                       | \$       | %   |                       |                       | \$       | %   |
| Pulp and Paper                | \$ 1,054              | \$ 1,054              | -        | -%  | \$ 3,126              | \$ 3,193              | (67)     | -2% |
| Personal Care                 | 253                   | 231                   | 22       | 10% | 743                   | 675                   | 68       | 10% |
| Total for reportable segments | 1,307                 | 1,285                 | 22       | 2%  | 3,869                 | 3,868                 | 1        | -%  |
| Intersegment sales            | (15)                  | (15)                  | -        |     | (49)                  | (44)                  | (5)      |     |
| Consolidated                  | 1,292                 | 1,270                 | 22       | 2%  | 3,820                 | 3,824                 | (4)      | -%  |

#### Shipments

|  |     |     |      |      |       |       |       |      |
|--|-----|-----|------|------|-------|-------|-------|------|
| Paper - manufactured<br>(in thousands of ST)               | 722 | 744 | (22) | -3%  | 2,165 | 2,282 | (117) | -5%  |
| Communication papers                                       | 597 | 620 | (23) | -4%  | 1,801 | 1,904 | (103) | -5%  |
| Specialty and Packaging papers                             | 125 | 124 | 1    | 1%   | 364   | 378   | (14)  | -4%  |
| Paper - sourced from third parties<br>(in thousands of ST) | 29  | 35  | (6)  | -17% | 84    | 96    | (12)  | -13% |
| Paper - total (in thousands of ST)                         | 751 | 779 | (28) | -4%  | 2,249 | 2,378 | (129) | -5%  |
| Pulp (in thousands of ADMT)                                | 424 | 369 | 55   | 15%  | 1,260 | 1,098 | 162   | 15%  |

### ANALYSIS OF CHANGES IN SALES

|                    | Third quarter of 2017 versus Third quarter of 2016 |                 |          |       | First nine months of 2017 versus First nine months of 2016 |                 |          |       |
|--------------------|--|-----------------|----------|-------|--|-----------------|----------|-------|
|                    | % Change in Net Sales due to                       |                 |          |       | % Change in Sales due to                                   |                 |          |       |
|                    | Net Price  | Volume /<br>Mix | Currency | Total | Net Price  | Volume /<br>Mix | Currency | Total |
| Pulp and Paper     | -%   | -%              | -%       | -%    | -1%  | -1%             | -%       | -2%   |
| Personal Care      | -1%  | 9%(a)           | 2%       | 10%   | -2%  | 13%(a)          | -1%      | 10%   |
| Consolidated sales | -%   | 2%              | -%       | 2%    | -1%  | 1%              | -%       | -%    |

#### Commentary:

(a) Includes sales of HDIS acquired on October 1, 2016.

### ANALYSIS OF OPERATING INCOME (LOSS)

| By Business Segment                  | Three months ended    |                       |          |      | Nine months ended     |                       |          |      |
|--------------------------------------|-----------------------|-----------------------|----------|------|-----------------------|-----------------------|----------|------|
|                                      | September 30,<br>2017 | September 30,<br>2016 | Variance |      | September 30,<br>2017 | September 30,<br>2016 | Variance |      |
|                                      |                       |                       | \$       | %    |                       |                       | \$       | %    |
| Operating income (loss)              |                       |                       |          |      |                       |                       |          |      |
| Pulp and Paper                       | 93                    | 89                    | 4        | 4%   | 192                   | 143                   | 49       | 34%  |
| Personal Care                        | 8                     | 15                    | (7)      | -47% | 37                    | 44                    | (7)      | -16% |
| Corporate                            | (12)                  | (12)                  | -        | -%   | (34)                  | (38)                  | 4        | 11%  |
| Consolidated operating income (loss) | 89                    | 92                    | (3)      | -3%  | 195                   | 149                   | 46       | 31%  |

**Third quarter of 2017 versus Third quarter of 2016**

| <b>\$ Change in Segmented Operating Income (Loss) due to</b> |            |           |                 |                        |          |                              |                   |                           |            |
|--|------------|-----------|-----------------|------------------------|----------|------------------------------|-------------------|---------------------------|------------|
|  | Volume/Mix | Net Price | Input Costs (b) | Operating Expenses (c) | Currency | Depreciation/ Impairment (d) | Restructuring (e) | Other Income/ Expense (f) | Total      |
| Pulp and Paper   | 2          | (4)       | 3               | (25)                   | (1)      | 14                           | 10                | 5                         | <b>4</b>   |
| Personal Care  | — (a)      | (3)       | (2)             | (1)                    | (1)      | —                            | —                 | —                         | <b>(7)</b> |
| Corporate  | —          | —         | —               | (2)                    | —        | —                            | —                 | 2                         | <b>—</b>   |
| Consolidated operating income (loss)                         | 2          | (7)       | 1               | (28)                   | (2)      | 14                           | 10                | 7                         | <b>(3)</b> |

- (a) Includes results of HDIS acquired on October 1, 2016.
- (b) Includes raw material (such as fiber, chemicals, nonwovens and super absorbent polymers) and energy expenses.
- (c) Includes maintenance, freight costs, selling, general and administrative (“SG&A”) expenses and other costs.
- (d) In the third quarter of 2017, we did not record any accelerated depreciation compared to \$5 million of accelerated depreciation in the third quarter of 2016 related to the conversion of a paper machine to a high quality fluff pulp line at our Ashdown mill. Depreciation charges were lower by \$9 million in the third quarter of 2017, excluding foreign currency impact.
- (e) In the third quarter of 2017, there were no restructuring charges. In the third quarter of 2016, we incurred restructuring charges of \$10 million related to the conversion at Ashdown described above (\$5 million) and the announced closure of a pulp dryer and idling of related assets at our Plymouth mill (\$5 million) related to our plan to optimize fluff pulp manufacturing.
- (f)
- |   |  |
|---|--|
| <p><u>Third quarter of 2017 other operating income/ expense includes:</u></p> <ul style="list-style-type: none"> <li>- Gain on sale of property, plant and equipment (\$4 million)</li> <li>- Reversal of contingent consideration (\$2 million)</li> <li>- Other income (\$1 million)</li> </ul> | <p><u>Third quarter of 2016 other operating income/ expense includes:</u></p> <ul style="list-style-type: none"> <li>- Foreign exchange loss of working capital items (\$1 million)</li> <li>- Other income (\$1 million)</li> </ul> |
|---|--|

**Commentary –Third quarter of 2017 compared to Third quarter of 2016**

**Interest Expense, net**

We incurred \$16 million of net interest expense in the third quarter of 2017, a decrease of \$1 million compared to net interest expense of \$17 million in the third quarter of 2016. This decrease is mostly due to a decrease in interest expense as a result of the repayment at maturity of the 9.5% Notes due in August 2016 and of the 10.75% Notes due in June 2017 and a reduction in the amortization of debt issue costs. This decrease was partially offset by a reduction in capitalized interest and an increase in interest expense related to the Term Loan Agreement.

**Income Taxes**

In the third quarter of 2017, our income tax expense was \$3 million, consisting of current income tax expense of \$10 million and a deferred income tax benefit of \$7 million. This compares to an income tax expense of \$16 million in the third quarter of 2016, consisting of a current income tax expense of \$5 million and a deferred income tax expense of \$11 million. We made income tax payments, net of refunds, of \$3 million during the third quarter of 2017. Our effective tax rate was 4% compared with an effective tax rate of 21% in the third quarter of 2016. The effective tax rate for the third quarter of 2017 was favorably impacted by the recognition of previously unrecognized tax benefits due to the expiration of certain statutes of limitations. The effective tax rates for both the third quarter of 2017 and third quarter of 2016 were impacted by the finalization of certain estimates in connection with the filing of our 2016 and 2015 income tax returns, respectively.

**First nine months of 2017 versus First nine months of 2016**

| <b>\$ Change in Segmented Operating Income (Loss) due to</b> |            |           |                 |                        |          |                              |                   |                           |            |
|--|------------|-----------|-----------------|------------------------|----------|------------------------------|-------------------|---------------------------|------------|
|  | Volume/Mix | Net Price | Input Costs (b) | Operating Expenses (c) | Currency | Depreciation/ Impairment (d) | Restructuring (e) | Other Income/ Expense (f) | Total      |
| Pulp and Paper   | (18)       | (32)      | 14              | (23)                   | 13       | 55                           | 33                | 7                         | <b>49</b>  |
| Personal Care  | 7 (a)      | (11)      | 4               | (4)                    | (3)      | —                            | —                 | —                         | <b>(7)</b> |
| Corporate  | —          | —         | —               | 2                      | (1)      | —                            | —                 | 3                         | <b>4</b>   |
| Consolidated operating income (loss)                         | (11)       | (43)      | 18              | (25)                   | 9        | 55                           | 33                | 10                        | <b>46</b>  |

- (a) Includes results of HDIS acquired on October 1, 2016.
- (b) Includes raw material (such as fiber, chemicals, nonwovens and super absorbent polymers) and energy expenses.
- (c) Includes maintenance, freight costs, SG&A expenses and other costs.
- (d) In the first nine months of 2017, we did not record any accelerated depreciation compared to \$29 million of accelerated depreciation related to the conversion of a paper machine to a high quality fluff pulp line at our Ashdown mill, recorded in the first nine months of 2016. Depreciation charges were lower by \$26 million in the first nine months of 2017, excluding foreign currency impact.
- (e) In the first nine months of 2017, there were no restructuring charges. In the first nine months of 2016, we incurred restructuring charges of \$33 million mostly related to the conversion at Ashdown described above and the closure of a pulp dryer and idling of related assets at our Plymouth mill, related to our plan to optimize fluff pulp manufacturing.

|   |  |
|---|--|
| <p>(f) <u>First nine months of 2017 other operating income/expense includes:</u></p> <ul style="list-style-type: none"> <li>- Gain on sale of property, plant and equipment (\$4 million)</li> <li>- Reversal of contingent consideration (\$2 million)</li> <li>- Environmental provision (\$2 million)</li> <li>- Bad debt expense (\$1 million)</li> <li>- Foreign exchange loss on working capital items (\$1 million)</li> <li>- Other income (\$4 million)</li> </ul> | <p><u>First nine months of 2016 other operating income/expense includes:</u></p> <ul style="list-style-type: none"> <li>- Foreign exchange loss on working capital items (\$5 million)</li> <li>- Litigation settlement (\$2 million)</li> <li>- Other income (\$3 million)</li> </ul> |
|---|--|

**Commentary – First nine months of 2017 compared to first nine months of 2016**

**Interest Expense, net**

We incurred \$50 million of net interest expense in the first nine months of 2017, an increase of \$1 million compared to net interest expense of \$49 million in the first nine months of 2016. This increase was mostly due to a reduction in capitalized interest and an increase in interest expense related to the Term Loan Agreement. This increase was partially offset by the repayment at maturity of the 9.5% Notes due in August 2016 and of the maturity of the 10.75% Notes due in June 2017.

**Income Taxes**

In the first nine months of 2017, our income tax expense was \$17 million, consisting of current income tax expense of \$36 million and a deferred income tax benefit of \$19 million. This compares to an income tax expense of \$19 million in the first nine months of 2016, consisting of a current income tax expense of \$13 million and a deferred income tax expense of \$6 million. We made income tax payments, net of refunds, of \$18 million during the first nine months of 2017. Our effective tax rate was 12% compared to an effective tax rate of 19% in the first nine months of 2016. The effective tax rate for the first nine months of 2017 was favorably impacted by the recognition of previously unrecognized tax benefits due to the expiration of certain statutes of limitations as well as by various enacted law changes in several U.S. states. The effective tax rates for both the first nine months of 2017 and the first nine months of 2016 were impacted by the finalization of certain estimates in connection with the filing of our 2016 and 2015 income tax returns, respectively. Additionally, the effective tax rate for the first nine months of 2016 was impacted by the approval of a state tax credit in the U.S.

## Commentary – Segment Review

### Pulp and Paper Segment

Sales in our Pulp and Paper segment remained relatively flat when compared to sales in the third quarter of 2016. Our net average selling price for paper decreased while our net average selling price for pulp increased. Paper sales volume decreased from the third quarter of 2016 while pulp sales volume increased from the third quarter of 2016.

Operating income in our Pulp and Paper segment amounted to \$93 million in the third quarter of 2017, an increase of \$4 million, when compared to operating income of \$89 million in the third quarter of 2016. Our results were positively impacted by:

- Lower depreciation charges (\$14 million) due to accelerated depreciation related to our 2014 decision to convert a paper machine at our Ashdown facility to a high quality fluff pulp line in the third quarter of 2016 and lower depreciation charges due to certain assets being fully depreciated
- Lower restructuring costs mostly related to the conversion of a paper machine to a high quality fluff pulp line at our Ashdown mill, recorded in the third quarter of 2016 (\$5 million) and the announced closure of a pulp dryer and idling of related assets at our Plymouth mill (\$5 million) related to our plan to optimize fluff pulp manufacturing
- Lower other operating income/expense (\$5 million)
- Lower input costs (\$3 million) mostly related to lower energy costs due to a boiler conversion and lower fiber costs as a result of improved yields, partially offset by higher chemical costs
- Higher volume/mix (\$2 million) mostly related to higher volume of pulp partially offset by lower volume of paper

This increase was partially offset by:

- Higher operating expenses (\$25 million) mostly due to higher maintenance costs as a result of timing of outages
- Lower average selling prices for paper partially offset by higher average selling prices for pulp (\$4 million)
- Negative impact of a stronger Canadian dollar on our Canadian denominated expenses, partially offset by our hedging program (\$1 million)

Sales in our Pulp and Paper segment decreased by \$67 million, or 2% when compared to sales in the first nine months of 2016. This decrease in sales is mostly due to a decrease in net average selling prices for paper as well as a decrease in our paper sales volumes. This decrease was partially offset by an increase in our pulp sales volumes and an increase in net average selling prices for pulp.

Operating income in our Pulp and Paper segment amounted to \$192 million in the first nine months of 2017, an increase of \$49 million, when compared to operating income of \$143 million in the first nine months of 2016. Our results were positively impacted by:

- Lower depreciation charges (\$55 million) due to accelerated depreciation related to our 2014 decision to convert a paper machine at our Ashdown facility to a high quality fluff pulp line in the first nine months of 2016 and lower depreciation charges due to certain assets being fully depreciated
- Lower restructuring costs mostly related to the conversion of a paper machine to a high quality fluff pulp line at our Ashdown mill and the announced closure of a pulp dryer and idling of related assets at our Plymouth mill related to our plan to optimize fluff pulp manufacturing, recorded in the first nine months of 2016 (\$33 million)
- Lower input costs (\$14 million) mostly related to lower fiber costs as a result of improved yields and better weather and lower energy costs, partially offset by higher chemicals costs
- Positive impact of our hedging program, partially offset by a stronger Canadian dollar on our Canadian denominated expenses (\$13 million)
- Lower other operating income/expense (\$7 million)

This increase was partially offset by:

- Lower average selling prices for paper, partially offset by higher average selling prices for pulp (\$32 million)
- Higher operating expenses (\$23 million) mostly due to higher freight, packaging and compensation costs and partially offset by lower maintenance costs
- Lower volume/mix (\$18 million) mostly related to lower volume of paper, partially offset by higher volume of pulp

The markets in which our pulp and paper business operate are highly competitive with well-established domestic and foreign manufacturers. In uncoated freesheet, we compete primarily on the basis of product quality, breadth of offering, service solutions and competitively priced paper products. We also compete with electronic transmission and document storage alternatives. As a result of

such competition, we are experiencing ongoing decreasing demand for most of our existing paper products. Most of our products are commodities and are widely available from other producers as well. Because commodity products have few distinguishing qualities from producer to producer, competition for these products is based primarily on price, which is determined by supply relative to demand.

The pulp market is highly fragmented with many manufacturers competing worldwide. Competition is primarily on the basis of access to low-cost wood fiber, product quality and competitively priced pulp products.

In the fourth quarter, we expect higher maintenance costs. Paper is expected to be negatively impacted by seasonally unfavorable mix while Pulp should continue to realize higher prices following recently announced price increases.

#### **Personal Care Segment**

Sales in our Personal Care segment increased by \$22 million, or 10% when compared to sales in the third quarter of 2016. This increase in sales was driven by higher sales volume/mix of 9% mostly due to the acquisition of HDIS on October 1, 2016 and favorable foreign currency of 2%, net of our hedging program, mostly between the Euro and U.S Dollar. This increase was partially offset by lower selling prices of 1%.

Operating income decreased by \$7 million or 47% in the third quarter of 2017 compared to the third quarter of 2016. Our results were negatively impacted by:

- Lower average net selling prices (\$3 million)
- Higher input costs (\$2 million) mostly due to higher raw material indices and usage of fluff
- Higher operating expenses (\$1 million) mostly due to higher salaries and wages and higher SG&A expenses
- Negative impact of our hedging program partially offset by favorable foreign exchange mostly between the U.S. Dollar and Euro (\$1 million)

Sales in our Personal Care segment increased by \$68 million, or 10% when compared to sales in the first nine months of 2016. This increase in sales was driven by higher sales volume/mix of 13% mostly due to the acquisition of HDIS on October 1, 2016, partially offset by lower selling prices of 2% and unfavorable foreign currency rates of 1% due to fluctuations between European currencies.

Operating income decreased \$7 million, or 16% in the first nine months of 2017 when compared to the first nine months of 2016.

Our results were negatively impacted by:

- Lower average net selling prices (\$11 million)
- Higher operating expenses (\$4 million) mostly due to higher salaries and wages and higher SG&A expenses
- Unfavorable foreign exchange mostly between the GBP and Euro, net of our hedging program (\$3 million)

This decrease was partially offset by:

- Higher sales volume and mix (\$7 million)
- Lower input costs (\$4 million) mostly due to favorable pricing as a result of lower negotiated contract pricing

In our absorbent hygiene products business, we compete in an industry with fundamental drivers for long-term growth. While we are expected to benefit from the overall increase in healthcare spending due to an aging population, it is not clear how recent administrative changes in the various national governments may impact the source of the funding. Changes in the balance of public versus private funding may be forthcoming and these could impact overall consumption or the channels in which consumption occurs. The principal methods and elements of competition include brand recognition and loyalty, product innovation, quality and performance, price and marketing and distribution capabilities.

In the fourth quarter, we expect to benefit from higher volume, favorable raw material costs and seasonally lower marketing expenses.

## **STOCK-BASED COMPENSATION EXPENSE**

For the first nine months of 2017, stock-based compensation expense recognized in our results of operations was \$15 million for all outstanding awards which includes the mark-to-market expense related to liability awards of \$1 million. This compares to a stock-based compensation expense of \$11 million for all outstanding awards which includes the mark-to-market recovery related to liability awards of \$2 million in the first nine months of 2016. Compensation costs for performance awards are based on management's best estimate of the final performance measurement.

## **LIQUIDITY AND CAPITAL RESOURCES**

Our principal cash requirements are for ongoing operating costs, pension contributions, working capital and capital expenditures, as well as principal and interest payments on our debt and income tax payments. We expect to fund our liquidity needs primarily with internally generated funds from our operations and, to the extent necessary, through borrowings under our contractually committed \$700 million credit facility, of which \$700 million is currently undrawn and available, or through our \$150 million receivables securitization facility, of which \$39 million is currently undrawn and available. Under adverse market conditions, there can be no assurance that these agreements would be available or sufficient. See "Capital Resources" below.

Our ability to make payments on the requirements mentioned above will depend on our ability to generate cash in the future, which is subject to general economic, financial, competitive, legislative, regulatory and other factors that are beyond our control. Our credit and receivable securitization facilities and debt indentures impose various restrictions and covenants on us that could limit our ability to respond to market conditions, to provide for unanticipated capital investments or to take advantage of business opportunities.

A portion of our cash is held outside the U.S. by foreign subsidiaries. The earnings of the foreign subsidiaries, which reflect full provision for local income taxes, are currently indefinitely reinvested in foreign operations. We do not intend on repatriating those funds and no provision is made for income taxes that would be payable upon the distribution of earnings from foreign subsidiaries as computation of these amounts is not practical.

### **Operating Activities**

Our operating cash flow requirements are primarily for salaries and benefits, the purchase of raw materials, including fiber and energy and other expenses such as income tax and property taxes.

Cash flows from operating activities totaled \$324 million in the first nine months of 2017, a \$14 million increase compared to cash flows from operating activities of \$310 million in the first nine months of 2016. This increase in cash flows provided from operating activities is primarily due to a decrease in working capital requirements in the first nine months of 2017 when compared to the first nine months of 2016 as well as an increase in profitability (excluding the non-cash impairment charge of \$29 million in the first nine months of 2016). We made income tax payments, net of refunds of \$18 million in the first nine months of 2017 compared to income tax payments, net of refunds of \$37 million during the first nine months of 2016. We paid \$33 million of employer pension and other post-retirement contribution in excess of pension and other post-retirement expense in the first nine months of 2017 compared to \$16 million in the first nine months of 2016.

### **Investing Activities**

Cash flows used for investing activities in the first nine months of 2017 amounted to \$103 million, a \$199 million decrease compared to cash flows used for investing activities of \$302 million in the first nine months of 2016.

The use of cash in the first nine months of 2017 was attributable to additions to property, plant and equipment of \$111 million, partially offset by proceeds from disposals of property, plant and equipment of \$8 million.

The use of cash in the first nine months of 2016 was attributable to additions to property, plant and equipment of \$302 million.

Our capital expenditures for 2017 are expected to be approximately between \$185 million and \$190 million.

### **Financing Activities**

Cash flows used for financing activities totaled \$212 million in the first nine months of 2017 compared to cash flows provided from financing activities of \$32 million in the first nine months of 2016.

The use of cash in the first nine months of 2017 was primarily the result of dividend payments (\$78 million), the net repayments of borrowings under our credit facilities (revolver and receivable securitization) and long-term debt (\$123 million) and a decrease in our bank indebtedness (\$12 million).

The cash flows provided from financing activities in the first nine months of 2016 was primarily the result of net proceeds from borrowings under our credit facilities (revolver and receivable securitization) (\$120 million) and an increase in our bank indebtedness (\$1 million). These were partially offset by dividend payments (\$76 million) and the repurchase of our common stock (\$10 million).

### **Capital Resources**

Net indebtedness, consisting of bank indebtedness and long-term debt, net of cash and cash equivalents, was \$1,022 million as of September 30, 2017 compared to \$1,168 million as of December 31, 2016.

#### *Notes Maturity*

Our 9.5% Notes, in aggregate principal amount of \$39 million, matured on August 1, 2016.

Our 10.75% Notes, in aggregate principal amount of \$63 million, matured on June 1, 2017.

#### *Term Loan*

In the third quarter of 2015, a wholly owned subsidiary of Domtar borrowed \$300 million under an unsecured 10-year Term Loan Agreement that matures on July 20, 2025, with certain domestic banks. The Company and certain significant domestic subsidiaries of the Company unconditionally guarantee any obligations from time to time arising under the Term Loan Agreement. On August 18, 2016, Domtar entered into an amendment to its Term Loan Agreement, pursuant to which, among other things, certain insignificant subsidiaries were released from their guarantees of the borrower's obligations under the Term Loan Agreement.

Borrowings under the Term Loan Agreement bear interest at LIBOR plus a margin of 1.875%. The Term Loan Agreement contains customary covenants, including two financial covenants: (i) an interest coverage ratio, as defined in the Term Loan Agreement, that must be maintained at a level of not less than 3 to 1 and (ii) a leverage ratio, as defined in the Term Loan Agreement that must be maintained at a level of not greater than 3.75 to 1. At September 30, 2017, we were in compliance with these financial covenants.

#### *Revolving Credit Facility*

In August 2016, we amended and restated our unsecured revolving credit facility (the "Credit Agreement") with certain domestic and foreign banks, increasing the amount available from \$600 million to \$700 million and extending the Credit Agreement's maturity date from October 3, 2019 to August 18, 2021. The amendment also allows certain foreign subsidiaries to be borrowers under the facility. The maturity date of the facility may be extended by one year and the lender commitments may be increased by up to \$400 million, subject to lender approval and customary requirements.

Borrowings by the Company under the Credit Agreement are guaranteed by our significant domestic subsidiaries. Borrowings by foreign borrowers under the Credit Agreement are guaranteed by the Company, our significant domestic subsidiaries and certain of our foreign significant subsidiaries. The amendment allowed certain insignificant domestic subsidiaries that were previously guarantors, to be released from their guarantees of any obligations under the credit facility.

Borrowings under the Credit Agreement bear interest at the LIBOR, EURIBOR Canadian bankers' acceptance or prime rate as applicable, plus a margin linked to our credit rating. In addition, we pay facility fees quarterly at rates dependent on our credit ratings.

The Credit Agreement contains customary covenants and events of default for transactions of this type, including two financial covenants: (i) an interest coverage ratio, as defined in the Credit Agreement, that must be maintained at a level of not less than 3 to 1 and (ii) a leverage ratio, as defined in the Credit Agreement that must be maintained at a level of not greater than 3.75 to 1 (or 4.00 to 1 upon the occurrence of certain qualifying material acquisitions). At September 30, 2017, we were in compliance with these financial covenants. At September 30, 2017, we had no borrowings (September 30, 2016 – \$110 million) and no outstanding letters of credit (September 30, 2016 – nil), leaving \$700 million unused and available under this facility.

### *Receivables Securitization*

We have a \$150 million receivables securitization facility that matures in March 2019.

At September 30, 2017, borrowings under the receivables securitization facility amounted to \$60 million and \$51 million of letters of credit were issued under the program (September 30, 2016 – \$100 million and \$48 million, respectively). The program contains certain termination events, which include, but are not limited to, matters related to receivable performance, certain defaults occurring under the credit facility or our failure to repay or satisfy material obligations. At September 30, 2017, we had \$39 million unused and available under this facility.

### *Common Stock*

On February 21, 2017, May 3, 2017 and August 1, 2017, our Board of Directors approved a quarterly dividend of \$0.42 per share, respectively, to be paid to holders of our common stock. Dividends of \$26 million were paid on April 17, 2017, July 17, 2017 and October 16, 2017, respectively, to shareholders of record on April 3, 2017, July 3, 2017 and October 2, 2017, respectively.

On October 31, 2017, our Board of Directors approved a quarterly dividend of \$0.42 per share to be paid to holders of our common stock. This dividend is to be paid on January 15, 2018, to shareholders of record on January 2, 2018.

### **OFF BALANCE SHEET ARRANGEMENTS**

In the normal course of business, we finance certain of our activities off balance sheet through operating leases.

### **GUARANTEES**

#### **Indemnifications**

In the normal course of business, we offer indemnifications relating to the sale of our businesses and real estate. In general, these indemnifications may relate to claims from past business operations, the failure to abide by covenants and the breach of representations and warranties included in sales agreements. Typically, such representations and warranties relate to taxation, environmental, product and employee matters. The terms of these indemnification agreements are generally for an unlimited period of time. At September 30, 2017, we were unable to estimate the potential maximum liabilities for these types of indemnification guarantees as the amounts are contingent upon the outcome of future events, the nature and likelihood of which cannot be reasonably estimated at this time. Accordingly, no provision has been recorded. These indemnifications have not yielded significant expenses in the past.

#### **Pension Plans**

We have indemnified and held harmless the trustees of our pension funds, and the respective officers, directors, employees and agents of such trustees, from any and all costs and expenses arising out of the performance of their obligations under the relevant trust agreements, including in respect of their reliance on authorized instructions from us or for failing to act in the absence of authorized instructions. These indemnifications survive the termination of such agreements. At September 30, 2017, we have not recorded a liability associated with these indemnifications, as we do not expect to make any payments pertaining to these indemnifications.

### **RECENT ACCOUNTING PRONOUNCEMENTS**

Refer to Note 2 “Recent Accounting Pronouncements,” of the financial statements in this Quarterly Report on Form 10-Q.

### **CRITICAL ACCOUNTING ESTIMATES AND POLICIES**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates, assumptions and choices amongst acceptable accounting methods that affect our reported results of operations and financial position. Critical accounting estimates pertain to matters that contain a significant level of management estimates about future events, encompass the most complex and subjective judgments and are subject to a fair degree of measurement uncertainty. On an ongoing basis, management reviews its estimates, including those related to environmental matters and asset retirement obligations, impairment and useful lives of long-lived assets, closure and restructuring costs, goodwill and intangible assets impairment, pension and other post-retirement benefit plans, income taxes, business combinations and contingencies related to legal claims. These critical accounting estimates and policies have been reviewed with the Audit Committee of our Board of Directors. We believe these accounting policies, and others, should be reviewed as they are essential to understanding our results of operations, cash flows and financial condition. Actual results could differ from those estimates.



There has not been any material change to our policies since December 31, 2016. For more details on critical accounting policies, refer to our Annual Report on Form 10-K for the year ended December 31, 2016.

#### **FORWARD-LOOKING STATEMENTS**

The information included in this Quarterly Report on Form 10-Q, contains forward-looking statements relating to trends in, or representing management's beliefs about, Domtar Corporation's future growth, results of operations, performance and business prospects and opportunities. These forward-looking statements are generally denoted by the use of words such as "anticipate", "believe", "expect", "intend", "aim", "target", "plan", "continue", "estimate", "project", "may", "will", "should" and similar expressions. These statements reflect management's current beliefs and are based on information currently available to management. Forward-looking statements are necessarily based upon a number of estimates and assumptions that, while considered reasonable by management, are inherently subject to known and unknown risks and uncertainties and other factors that could cause actual results to differ materially from historical results or those anticipated. Accordingly, no assurances can be given that any of the events anticipated by the forward-looking statements will occur, or if any occurs, what effect they will have on Domtar Corporation's results of operations or financial condition. These factors include, but are not limited to:

- continued decline in usage of fine paper products in our core North American market;
- our ability to implement our business diversification initiatives, including strategic acquisitions;
- product selling prices;
- raw material prices, including fiber, chemical and energy;
- conditions in the global capital and credit markets, and the economy generally, particularly in the U.S., Canada and Europe;
- performance of Domtar Corporation's manufacturing operations, including unexpected maintenance requirements;
- the level of competition from domestic and foreign producers;
- the effect of, or change in, forestry, land use, environmental and other governmental regulations (including tax), and accounting regulations;
- the effect of weather and the risk of loss from fires, floods, windstorms, hurricanes and other natural disasters;
- transportation costs;
- the loss of current customers or the inability to obtain new customers;
- legal proceedings;
- changes in asset valuations, including impairment of goodwill, property, plant and equipment, inventory, accounts receivable or other assets for impairment or other reasons;
- changes in currency exchange rates, particularly the relative value of the U.S. dollar to the Canadian dollar and European currencies;
- the effect of timing of retirements and changes in the market price of Domtar Corporation's common stock on charges for stock-based compensation;
- performance of pension fund investments and related derivatives, if any; and
- the other factors described under "Risk Factors", in item 1A of our Annual Report on Form 10-K, for the year ended December 31, 2016.

You are cautioned not to unduly rely on such forward-looking statements, which speak only as of the date made, when evaluating the information presented in this Quarterly Report on Form 10-Q. Unless specifically required by law, Domtar Corporation disclaims any obligation to update or revise these forward-looking statements to reflect new events or circumstances.

#### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK**

Information relating to quantitative and qualitative disclosure about market risk is contained in our Annual Report on Form 10-K for the year ended December 31, 2016. There have been no material changes in our exposure to market risk since December 31, 2016. A full discussion on Quantitative and Qualitative Disclosure about Market Risk, is found in Note 3 "Derivatives and Hedging Activities and Fair Value Measurement," of the financial statements in this Quarterly Report on Form 10-Q.

## **ITEM 4. CONTROLS AND PROCEDURES**

### *Evaluation of Disclosure Controls and Procedures*

We maintain disclosure controls and procedures that are designed to provide reasonable assurance that information required to be disclosed in our reports under the Securities and Exchange Act of 1934, as amended (“Exchange Act”), is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. As of September 30, 2017, an evaluation was performed by members of management, at the direction and with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15(e) under the Exchange Act). Based upon this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2017, our disclosure controls and procedures were effective.

### *Change in Internal Control over Financial Reporting*

There were no changes in our internal control over financial reporting that have materially affected or are reasonably likely to materially affect our internal control over financial reporting during the period covered by this report.

## **PART II OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

See Note 14 “Commitments and Contingencies” of the financial statements in this Quarterly Report on Form 10-Q for the discussion regarding legal proceedings.

For a description of previously reported legal proceedings refer to Part I, Item 3, “Legal Proceedings,” of our Annual Report on Form 10-K for the year ended December 31, 2016.

**ITEM 1A. RISK FACTORS**

Our Annual Report on Form 10-K for the year ended December 31, 2016, contains important risk factors that could cause our actual results to differ materially from those projected in any forward-looking statement. There have been no material changes from the risk factors described in our Annual Report on Form 10-K for the year ended December 31, 2016.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

During the third quarter and the first nine months of 2017, we did not repurchase any shares under our stock repurchase program (the “Program”). We currently have \$323 million of remaining availability under our Program. The Program may be suspended, modified or discontinued at any time and we have no obligation to repurchase any amount of our common stock under the Program. The Program has no set expiration date. We repurchase our common stock, from time to time, in part to reduce the dilutive effects of our stock options and awards and to improve shareholders’ returns. The timing and amount of stock repurchases will depend on a variety of factors, including market conditions, availability under the program as well as corporate and regulatory considerations. All shares repurchased are recorded as Treasury stock on the Consolidated Balance Sheets under the par value method at \$0.01 per share.

**ITEM 3. DEFAULT UPON SENIOR SECURITIES**

Not applicable.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

Not applicable.

## ITEM 6. EXHIBITS

| Exhibit<br>Number | Exhibit Description  | Incorporated by reference to: |         |             |
|-------------------|--|-------------------------------|---------|-------------|
|                   |  | Form                          | Exhibit | Filing Date |
| 12.1              | <a href="#">Computation of Ratio of Earnings to Fixed Charges</a>  |                               |         |             |
| 31.1              | <a href="#">Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a> |                               |         |             |
| 31.2              | <a href="#">Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a> |                               |         |             |
| 32.1              | <a href="#">Certification of the Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a> |                               |         |             |
| 32.2              | <a href="#">Certification of the Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a> |                               |         |             |
| 101.INS           | XBRL Instance Document   |                               |         |             |
| 101.SCH           | XBRL Taxonomy Extension Schema   |                               |         |             |
| 101.CAL           | XBRL Taxonomy Extension Calculation Linkbase   |                               |         |             |
| 101.DEF           | XBRL Taxonomy Extension Definition Linkbase  |                               |         |             |
| 101.LAB           | XBRL Taxonomy Extension Label Linkbase   |                               |         |             |
| 101.PRE           | XBRL Extension Presentation Linkbase   |                               |         |             |

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

**DOMTAR CORPORATION**

Date: November 3, 2017

By: /s/ Daniel Buron

Daniel Buron  
Senior Vice-President and Chief Financial Officer

By: /s/ Razvan L. Theodoru

Razvan L. Theodoru  
Vice-President, Corporate Law and Secretary

**Domtar Corporation**  
 Computation of ratio of earnings to fixed charges  
 (In millions of dollars, unless otherwise noted)

|   | <i>Three months ended</i>     |                       | <i>Nine months ended</i>      |                       |
|---|-------------------------------|-----------------------|-------------------------------|-----------------------|
|   | <b>September 30,<br/>2017</b> | September 30,<br>2016 | <b>September 30,<br/>2017</b> | September 30,<br>2016 |
|   | \$                            | \$                    | \$                            | \$                    |
| <b>Available earnings:</b>                        |                               |                       |                               |                       |
| Earnings before income taxes                      | 73                            | 75                    | 145                           | 100                   |
| <b>Add fixed charges:</b>                         |                               |                       |                               |                       |
| Interest expense incurred                         | 15                            | 16                    | 48                            | 47                    |
| Amortization of debt expense and discount         | 1                             | 1                     | 2                             | 2                     |
| Interest portion of rental expense <sup>(1)</sup> | 2                             | 1                     | 6                             | 5                     |
| <b>Total earnings as defined</b>                  | <b>91</b>                     | <b>93</b>             | <b>201</b>                    | <b>154</b>            |
| <b>Fixed charges:</b>                             |                               |                       |                               |                       |
| Interest expense incurred                         | 15                            | 16                    | 48                            | 47                    |
| Amortization of debt expense and discount         | 1                             | 1                     | 2                             | 2                     |
| Interest portion of rental expense <sup>(1)</sup> | 2                             | 1                     | 6                             | 5                     |
| <b>Total fixed charges</b>                        | <b>18</b>                     | <b>18</b>             | <b>56</b>                     | <b>54</b>             |
| <b>Ratio of earnings to fixed charges</b>         | <b>5.1</b>                    | <b>5.2</b>            | <b>3.6</b>                    | <b>2.9</b>            |

(1) Interest portion of rental expense is calculated based on the proportion deemed representation of the interest component (i.e 1/3 of rental expense).

CERTIFICATION BY THE CHIEF EXECUTIVE OFFICER PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, John D. Williams, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Domtar Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 3, 2017

/s/ John D. Williams

John D. Williams  
President and Chief Executive Officer

CERTIFICATION BY THE CHIEF FINANCIAL OFFICER PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Daniel Buron, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Domtar Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 3, 2017

/s/ Daniel Buron

\_\_\_\_\_  
Daniel Buron

Senior Vice-President and Chief Financial Officer



CERTIFICATION BY THE CHIEF EXECUTIVE OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT  
TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The undersigned hereby certifies that to his knowledge, the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2017 (the "Form 10-Q") fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 and information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 3, 2017

/s/ John D. Williams

John D. Williams

President and Chief Executive Officer

CERTIFICATION BY THE CHIEF FINANCIAL OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT  
TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The undersigned hereby certifies that to his knowledge, the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2017 (the "Form 10-Q") fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 and information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 3, 2017

/s/ Daniel Buron  
Daniel Buron  
Senior Vice-President and Chief Financial Officer

